



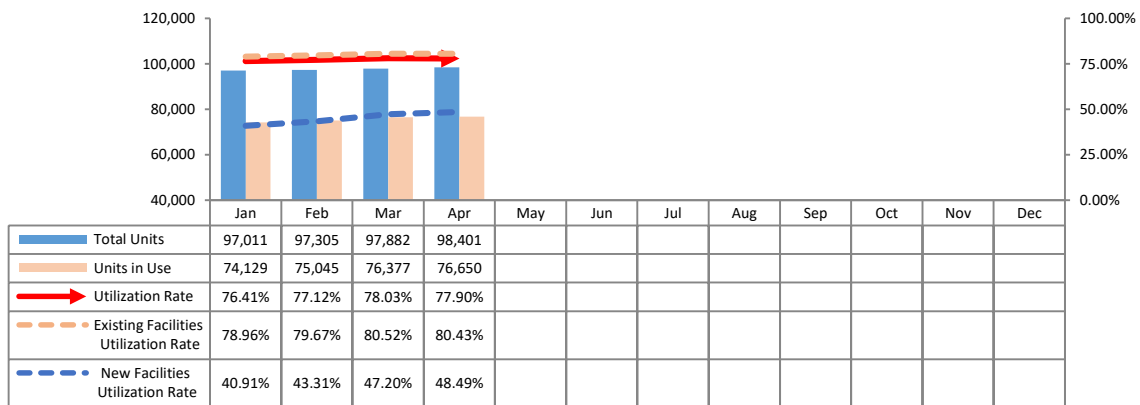
Current Status of Hello Storage Locations

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage locations each month. The following is the status at the end of April 2020.

- The **total number of units** at end- April 2020 amounted to **98,401 units** (up 519 units from the previous month). Total **units in use** amounted to **76,650 units** (up 273 units). Concentrate on new Company-owned location openings with ever cautiously selected excellent property while curbing the overall number of openings.
- The **utilization rate** was **77.90% for all facilities**, 80.43% for existing facilities, and 48.49% for new facilities.* Self-storage properties with land within 2 to 3 years of opening lower the utilization rate for facilities 2 years and older as a whole.

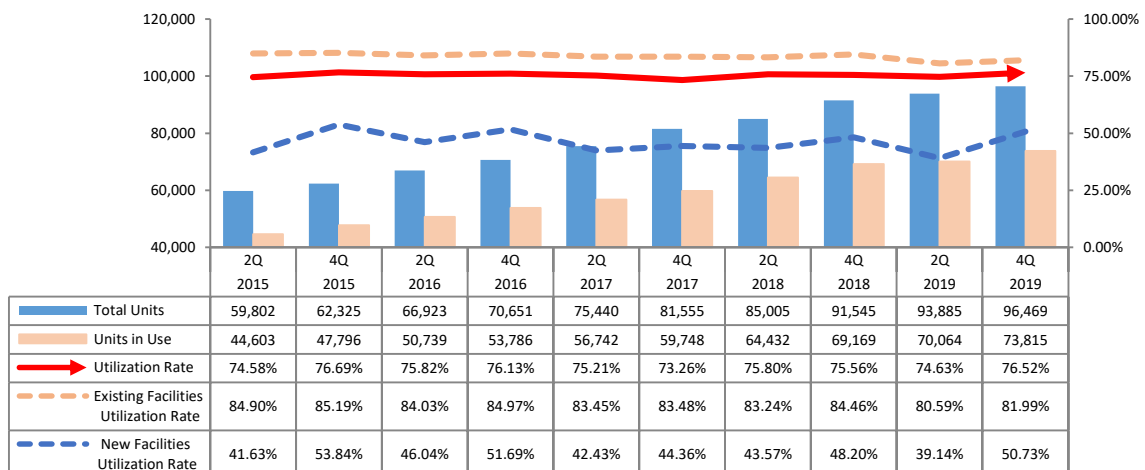
Ref: At end-April 2019, there were 92,808 total units with 70,449 units in use, with utilization rate of 75.91% (existing facilities 81.72%, new facilities 38.19%)

Status of Hello Storage Facilities at end-April 2020 (FY12/20)



*New facilities are locations opened within the last two years. For 2020 (FY12/20), new facilities are those opened in 2019 and 2020.

Change over the Last Five Years



■Newly Opened(15 facilities 489 Units)

Facilities	Location	type	Units
Kohoku 1chome	Tokyo	bike	3
Toyonaka-Kozushima	Osaka	container	58
Nerima-Oizumi-Inter	Tokyo	container	26
Yamagata-Domachi	Yamagata	container	29
Kawachinagano-Nishikicho	Osaka	container	26
Narashino-Tsudanuma	Chiba	container	25
Kawasaki-Fujisaki	Kanagawa	container	32
Miyazaki-Otsukacho 2	Miyazaki	container	23
Fukuyama-Hikinocho 2	Hiroshima	container	36
Shunan-Shimizu	Yamaguchi	container	29
Kurumeshi-Asazuma	Fukuoka	container	36
Kagoshimashi-Hiroki 2	Kagoshima	container	34
Kawaguchi-Aoki	Saitama	bike	2
Trunk House 24 Minamishinagawa	Tokyo	trunk	70
Trunk House 24 Yokohama-Isogo	Kanagawa	trunk	60

※Newly opened April 2020

■Closure Facilities (2 facilities 113 Units)

Facilities	Location	type	Units
Shimoigusa-ekimae	Tokyo	trunk	75
Asakayama	Osaka	container	38

※Closure Facilities April 2020