



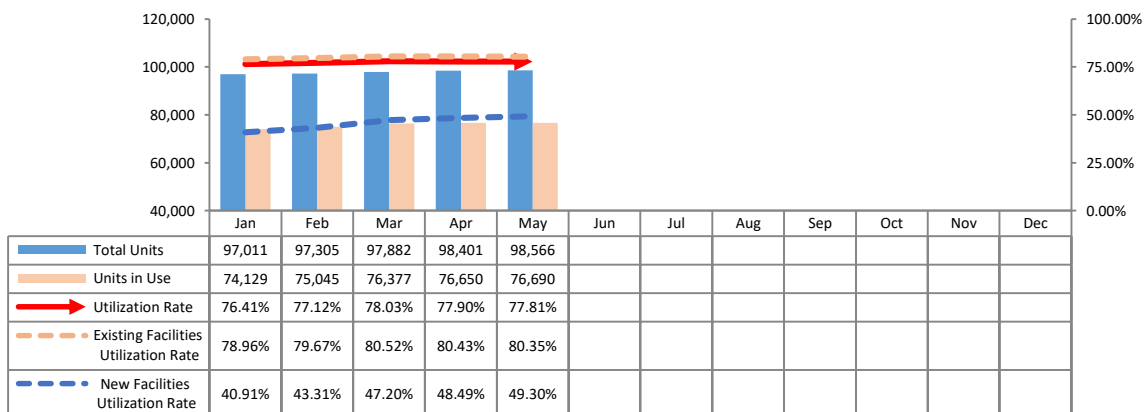
Current Status of Hello Storage Locations

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage locations each month. The following is the status at the end of May 2020.

- The **total number of units** at end- May 2020 amounted to **98,566 units** (up 165 units from the previous month). Total **units in use** amounted to **76,690 units** (up 40 units). The **utilization rate** was **77.81% for all facilities**, 80.35% for existing facilities, and 49.30% for new facilities.*
- Self-storage properties with land within 2 to 3 years of opening lower the utilization rate for existing facilities as a whole.

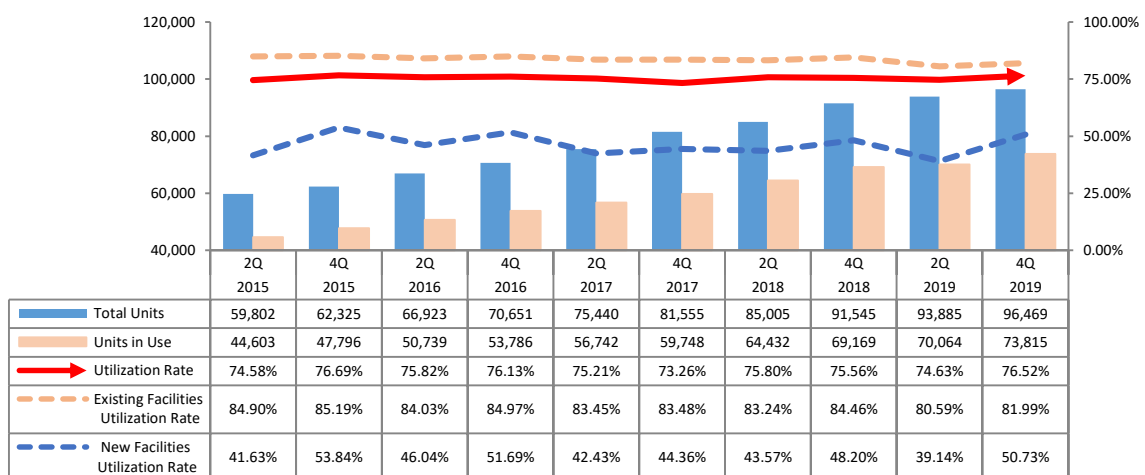
Ref: At end-May 2019, there were 93,264 total units with 70,155 units in use, with utilization rate of 75.22% (existing facilities 81.18%, new facilities 38.31%)

Status of Hello Storage Facilities at end-May 2020 (FY12/20)



*New facilities are locations opened within the last two years. For 2020 (FY12/20), new facilities are those opened in 2019 and 2020.

Change over the Last Five Years



■Newly Opened(7 facilities 261 Units)

Facilities	Location	type	Units
Trunk House 24 Yokohama Kanazawa	Kanagawa	Trunk	41
Hofu-Minamimatsuzakicho	Yamaguchi	Container	35
Izukashi-Edakuni	Fukuoka	Container	59
Shimonoseki-Kawanakayutakamachi	Yamaguchi	Container	23
Izumisano-Hineno	Osaka	Container	17
Saijo-Omachi	Ehime	Container	12
Nerima-Toyotamaminami	Tokyo	Container	74

※Newly opened May 2020

■Closure Facilities (3 facilities 40 Units)

Facilities	Location	type	Units
Keio-Tamagawa	Tokyo	Container	9
Kita 14 Higashi 4	Hokkaido	Container	13
Kita 10 Higashi 2	Hokkaido	Container	18

※Closure Facilities May 2020