

July 7, 2020

Arealink Co., Ltd.

TSE 2nd Section (8914)



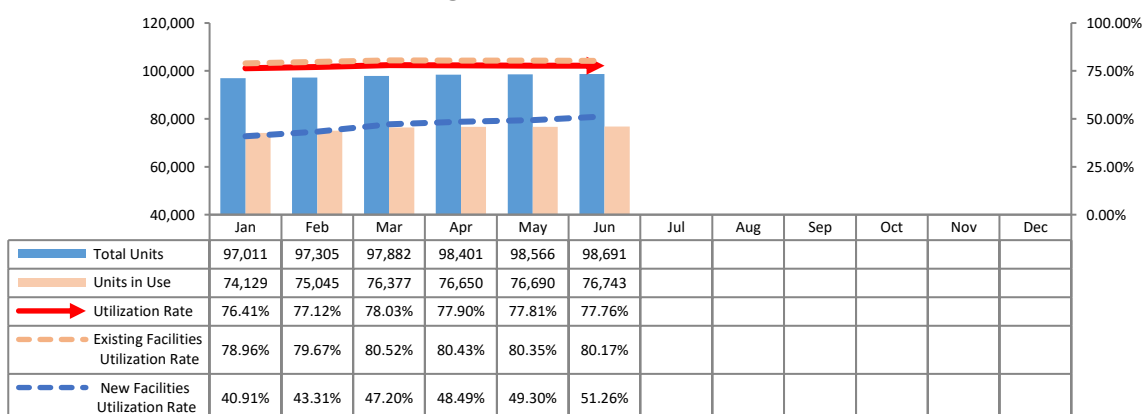
Current Status of Hello Storage Locations

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage locations each month. The following is the status at the end of June 2020.

- The **total number of units** at end- June 2020 amounted to **98,691 units** (up 125 units from the previous month). Total **units in use** amounted to **76,743 units** (up 53 units). The **utilization rate** was **77.76% for all facilities**, 80.17% for existing facilities, and 51.26% for new facilities.*
- Self-storage properties with land within 2 to 3 years of opening lower the utilization rate for existing facilities as a whole.

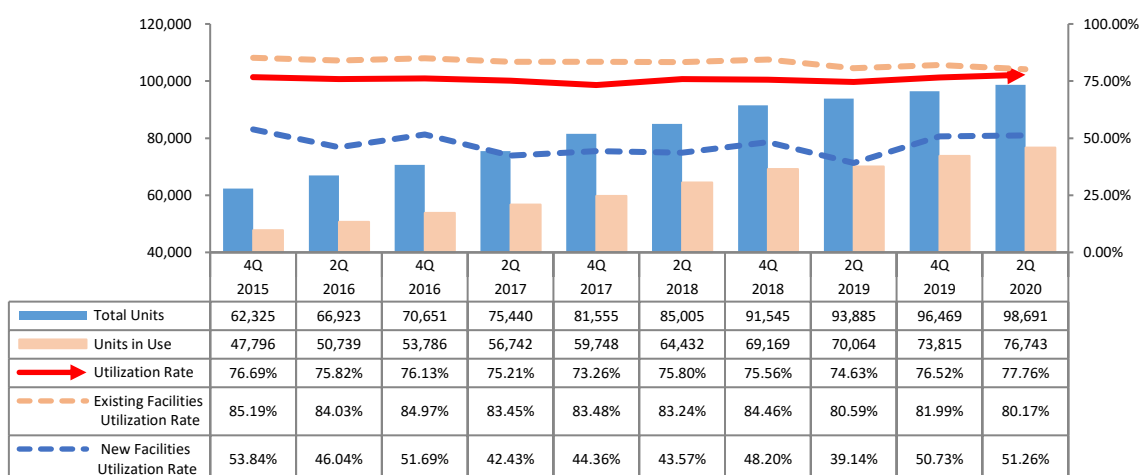
Ref: At end-June 2019, there were 93,885 total units with 70,064 units in use, with utilization rate of 74.63% (existing facilities 80.59%, new facilities 39.14%)

Status of Hello Storage Facilities at end-June 2020 (FY12/20)



*New facilities are locations opened within the last two years. For 2020 (FY12/20), new facilities are those opened in 2019 and 2020.

Change over the Last Five Years



■Newly Opened(5 facilities 138 Units)

| Facilities | Location | type | Units |
|-----------------------|----------|-----------|-------|
| Tochigishi-Jonaicho | Tochigi | Container | 26 |
| Ashikaga-Fukutomicho | Tochigi | Container | 23 |
| Fussa3 | Tokyo | Container | 29 |
| Kisarazu-Jozai | Chiba | Container | 32 |
| Marugame-Tsunomoricho | Kagawa | Container | 28 |

※Newly opened June 2020

■Closure Facilities (2 facilities 37 Units)

| Facilities | Location | type | Units |
|------------|-----------|-----------|-------|
| Kamoike | Kagoshima | Container | 11 |
| Yotsugi 4 | Tokyo | Container | 26 |

※Closure Facilities June 2020