



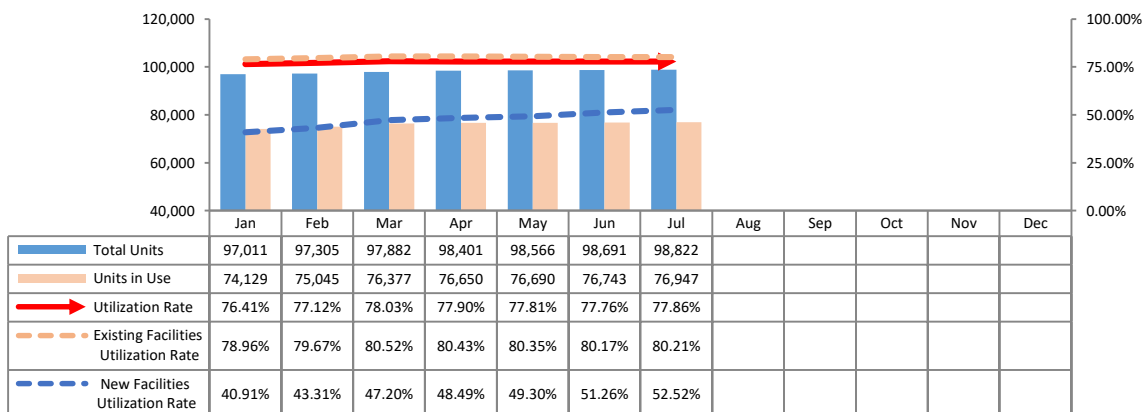
Current Status of Hello Storage Locations

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage locations each month. The following is the status at the end of July 2020.

- The **total number of units** at end- July 2020 amounted to **98,822units** (up 131 units from the previous month). Total **units in use** amounted to **76,947units** (up 204 units). The **utilization rate** was **77.86% for all facilities**, 80.21% for existing facilities, and 52.52% for new facilities.*
- Self-storage properties with land within 2 to 3 years of opening lower the utilization rate for existing facilities as a whole.

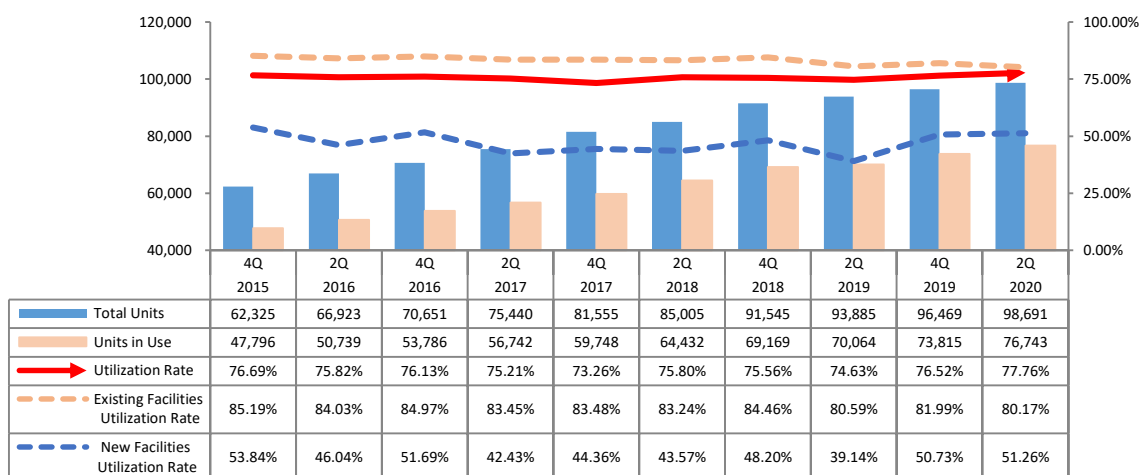
Ref: At end-July 2019, there were 94,199 total units with 70,203 units in use, with utilization rate of 74.53% (existing facilities 80.48%, new facilities 40.62%)

Status of Hello Storage Facilities at end-July 2020 (FY12/20)



*New facilities are locations opened within the last two years. For 2020 (FY12/20), new facilities are those opened in 2019 and 2020.

Change over the Last Five Years



■Newly Opened(4 facilities 166 Units)

| Facilities | Location | type | Units |
|--------------------|----------|-----------|-------|
| Takatsu-Shimonoge | Kanagawa | Container | 31 |
| Tarumi-Shimohata | Hyogo | Container | 32 |
| Machida-Naruse | Tokyo | Container | 55 |
| Hachioji-Kobikicho | Chiba | Container | 32 |

※Newly opened July 2020

■Closed (1 facilities 68 Units)

| Facilities | Location | type | Units |
|------------|----------|-----------|-------|
| Miyagi J | Okinawa | Container | 68 |

※Closed July 2020