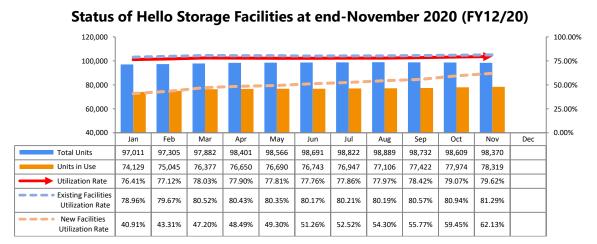


## **Current Status of Hello Storage**

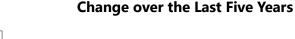
Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of November 2020.

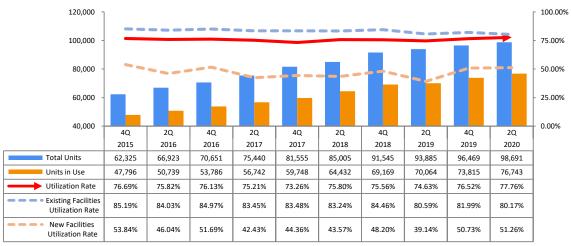
- •The total number of units at end- November 2020 amounted to 98,370 units (down 239 units from the previous month). Total units in use amounted to 78,319 units (up 345 units). The utilization rate was 79.62% for all facilities, 81.29% for existing facilities, and 62.13% for new facilities.\*
- •Due to focusing strictly on prime properties and relocation of unprofitable locations, the total number of units were down.

Ref: At end-November 2019, there were 96,280 total units with 72,956 units in use, with utilization rate of 75.77% (existing facilities 81.29%, new facilities 49.05%)



\*New facilities are locations opened within the last two years. For 2020 (FY12/20), new facilities are those opened in 2019 and 2020.







## ■Newly Opened( 0 facilities 0 Units)

Facilities	Location	type	Units

\*Newly opened November 2020

## ■Closed ( 4 facilities 103 Units)

Facilities	Location	type	Units
Kohoku-Hiyoshi 1	Kanagawa	Container	14
Kumagaya-Ishihara MB	Saitama	Container	22
Setagaya-Fukasawa	Tokyo	Trunk	28
Futakotamagawa	Tokyo	Trunk	39

**%Closed November 2020**