

Utilization Rate

Existing Facilities

Utilization Rate New Facilities

Utilization Rate

75.82%

46.04%

76.13%

84.97%

51.69%

75.21%

83.45%

42.43%

73.26%

83.48%

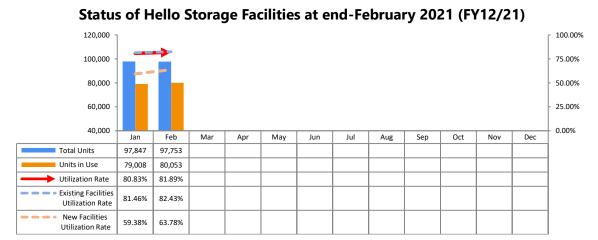
44.36%

Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of February 2021.

The total number of units at end- February 2021 amounted to 97,753 units (down 94 units from the previous month). Total units in use amounted to 80,053 units (up 965 units). The utilization rate was 81.89% for all facilities, 82.43% for existing facilities, and 63.78% for new facilities.*

Ref: At end-February 2020, there were 96,903 total units with 75,045 units in use, with utilization rate of 77.44% (existing facilities 80.03%, new facilities 43.31%)



*New facilities are locations opened within the last two years. For 2021 (FY12/21), new facilities are those opened in 2020 and 2021.

Change over the Last Five Years *

120.000 100.00% 75 00% 100 000 50.00% 80 000 25 00% 60.000 40,000 0.00% 2Q 4Q 4Q 2Q 4Q 2Q 4Q 2Q 4Q 2Q 2016 2016 2017 2017 2018 2018 2019 2019 2020 2020 **Total Units** 66,923 70,651 75,440 81,555 85,005 91,545 93,372 98,289 97,885 96,067 50,739 53,786 56,742 59,748 64,432 69,169 70,064 73,815 76,743 78,958

75.80%

83.24%

43.57%

75.56%

48.20%

75.04%

39.14%

76.84%

50.73%

78.08%

51.26%

80.66%

82.17%

65.10%

<February Comment>

- Utilization rate was 1.06pt up on previous month mainly due to seasonal causes such as preparation for the new fiscal year starting April.
- Location openings once suspended have now resumed, but still require months of construction work to be done.

■Newly Opened(1 facilities 12 Units)

Facilities	Location	type	Units
Zoshiki Koukashita	Tokyo	Bike	12

^{*}Newly opened February 2021

■Closed (5 facilities 101 Units)

Facilities	Location	type	Units
Adachi-Umeda	Tokyo	Container	22
Nishiaraihoncho	Tokyo	Container	18
Ikejiriohashi	Tokyo	Trunk	29
Kasugai Inter	Aichi	Container	21
Konan-Hino Inter	Kanagawa	Bike	11

[%]Closed February 2021