



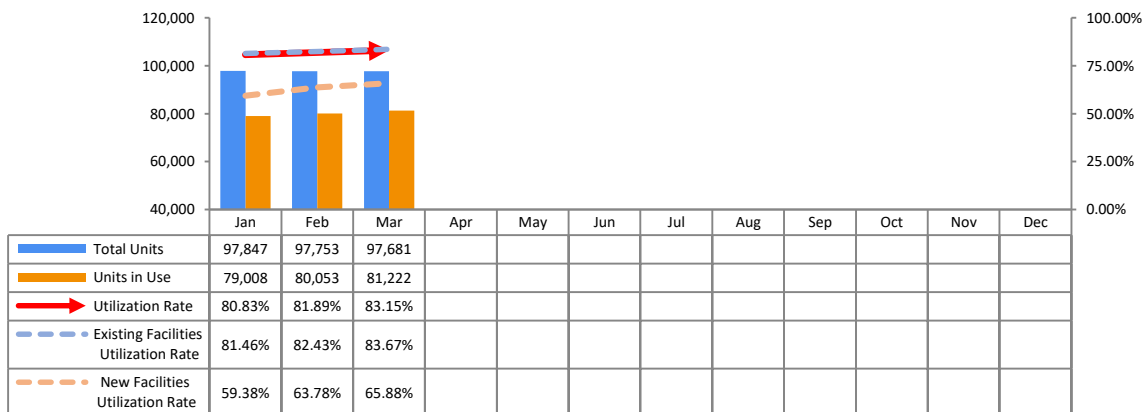
## Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of March 2021.

The total number of units at end- March 2021 amounted to 97,681 units (down 72 units from the previous month). Total units in use amounted to 81,222 units (up 1,169 units). The utilization rate was 83.15% for all facilities, 83.67% for existing facilities, and 65.88% for new facilities.\*

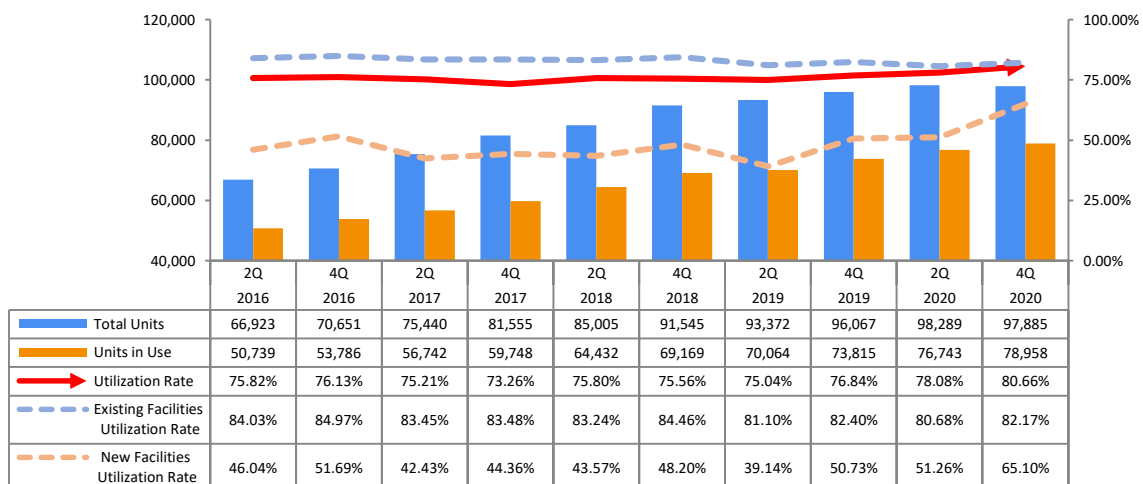
Ref: At end-March 2020, there were 97,480 total units with 76,377 units in use, with utilization rate of 78.35% (existing facilities 80.88%, new facilities 47.20%)

### Status of Hello Storage Facilities at end-March 2021 (FY12/21)



\*New facilities are locations opened within the last two years. For 2021 (FY12/21), new facilities are those opened in 2020 and 2021.

### Change over the Last Five Years \*



<February Comment>

- Utilization rate was 1.26pt up on previous month mainly due to seasonal causes such as preparation for the new fiscal year starting April.
- Location openings once suspended have now resumed, but still require months of construction work to be done.
- TrunkHouse24 Shinjuku Shimoochiai whose opening plan was approved in 2019, opened in March, and the first "Self-storage Mini" (provisional name) is in progress aiming to open in December 2021.

■Newly Opened( 1 facilities 84 Units)

Facilities	Location	type	Units
TrunkHouse24 Shinjuku Shimoochiai	Tokyo	Trunk	84

※Newly opened March 2021

■Closed ( 2 facilities 58 Units)

Facilities	Location	type	Units
Shin-Kamagayaekimae	Chiba	Container	33
Kuraganomachi 2	Gunma	Container	25

※Closed March 2021