



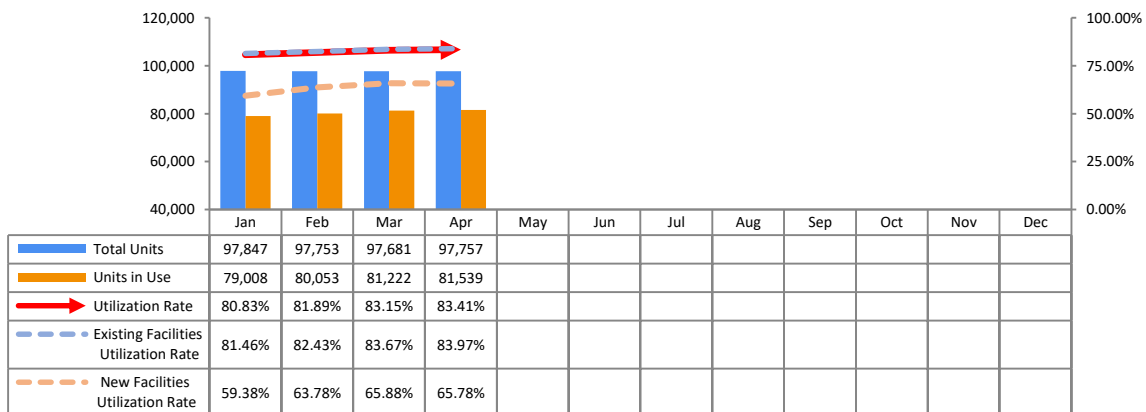
Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of April 2021.

The total number of units at end- April 2021 amounted to 97,757 units (up 76 units from the previous month). Total units in use amounted to 81,539 units (up 317 units). The utilization rate was 83.41% for all facilities, 83.97% for existing facilities, and 65.78% for new facilities.*

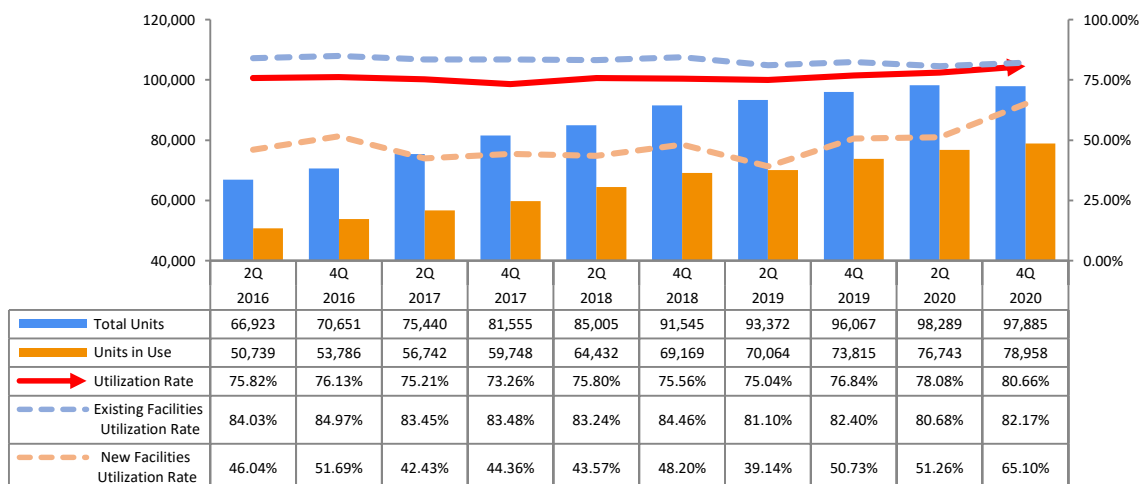
Ref: At end-April 2020, there were 97,999 total units with 76,650 units in use, with utilization rate of 78.22% (existing facilities 80.79%, new facilities 48.49%)

Status of Hello Storage Facilities at end-April 2021 (FY12/21)



*New facilities are locations opened within the last two years. For 2021 (FY12/21), new facilities are those opened in 2020 and 2021.

Change over the Last Five Years



<April Comment>

- Month-over-month utilization rate was 0.1pt down for new facilities and 0.26pt up for all facilities.
- 1000 units are scheduled to be newly opened in 2021 (224 new units opened as of April)
- TrunkHouse24 Toyonaka Okamachi whose opening plan was approved in 2019, opened in March, and the first "Self-storage Mini" (provisional name) is in progress aiming to open in December 2021.

■Newly Opened(5 facilities 128 Units)

Facilities	Location	type	Units
TrunkHouse24 Toyonaka Okamachi	Osaka	Trunk	61
Settsu Torikai	Osaka	Container	20
Sanjo-shi Sanchiku	Niigata	Container	19
Tsuruoka Daihojimachi	Yamagata	Container	21
BikeBox Minami Senju Rokuchome	Tokyo	Bike	7

※Newly opened April 2021

■Closed (2 facilities 84 Units)

Facilities	Location	type	Units
Mitaka 2	Tokyo	Trunk	27
Kyodo 2	Tokyo	Trunk	57

※Closed April 2021