



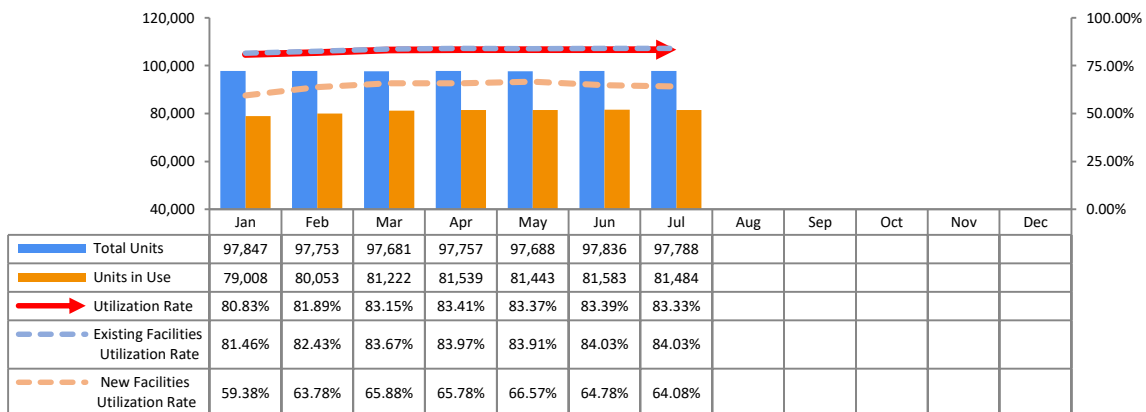
Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of July 2021.

The total number of units at end- July 2021 amounted to 97,788 units (down 48 units from the previous month). Total units in use amounted to 81,484 units (down 99 units). The utilization rate was 83.33% for all facilities, 84.03% for existing facilities, and 64.08% for new facilities.*

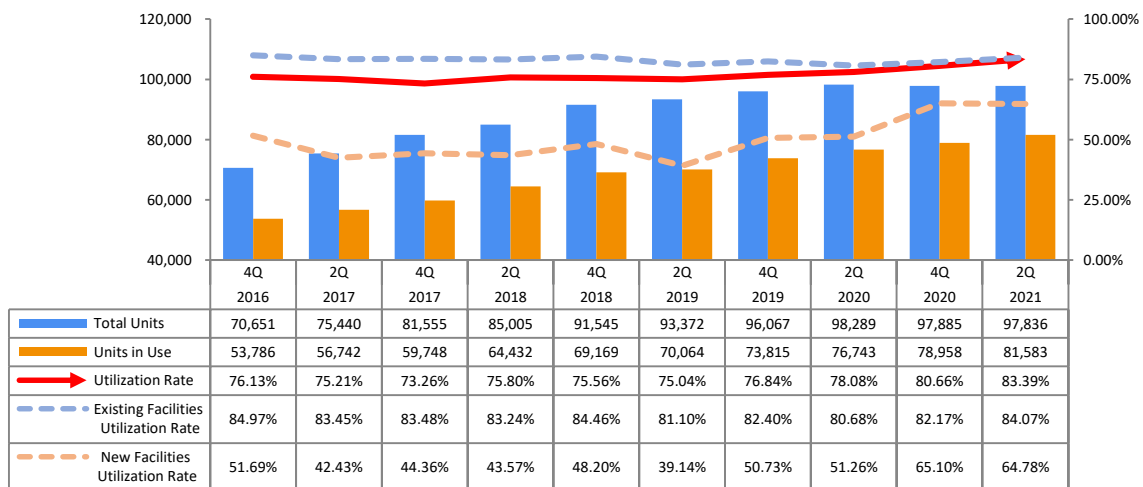
Ref: At end-July 2020, there were 98,420 total units with 76,947 units in use, with utilization rate of 78.18% (existing facilities 80.57%, new facilities 52.52%)

Status of Hello Storage Facilities at end-July 2021 (FY12/21)



*New facilities are locations opened within the last two years. For 2021 (FY12/21), new facilities are those opened in 2020 and 2021.

Change over the Last Five Years



<July Comment>

- Number of units rented during the month was same as an average year, while the utilization rate slightly decreased as a result of opening new facilities.
- 1000 units are scheduled to be newly opened in 2021 (687 new units opened as of July)
- The first "Self-storage Mini" (provisional name) is in progress aiming to open in December 2021.

■Newly Opened June 2021 (7 facilities 183 Units)

Facilities	Location	type	Units
Aomori Ono Kataoka	Aomori	Container	23
Fushimi-ku Kitahatacho	Kyoto	Container	44
Tokushima Hachimancho	Tokushima	Container	22
Joetsu Showamachi	Niigata	Container	28
Hakodate Takamoricho	Hokkaido	Container	25
Koriyama Wakaba	Fukushima	Container	24
Hakodate Minatocho	Hokkaido	Container	17

■Closed June 2021 (3 facilities 173 Units)

Facilities	Location	type	Units
Nerima Shakuji	Tokyo	Trunk	94
Kawaguchi Nakacho	Saitama	Container	47
Horita 2	Aichi	Container	32