



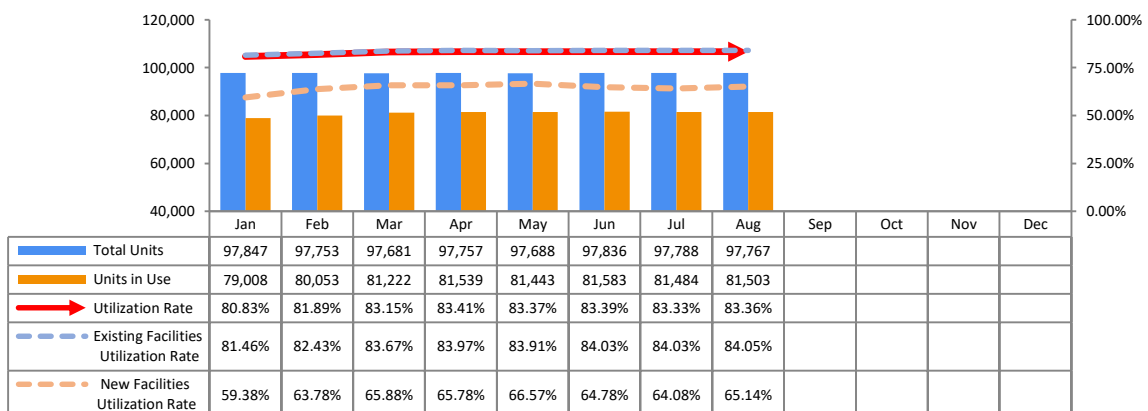
Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of August 2021.

The total number of units at end- August 2021 amounted to 97,767 units (down 21 units from the previous month). Total units in use amounted to 81,503 units (up 19 units). The utilization rate was 83.36% for all facilities, 84.05% for existing facilities, and 65.14% for new facilities.*

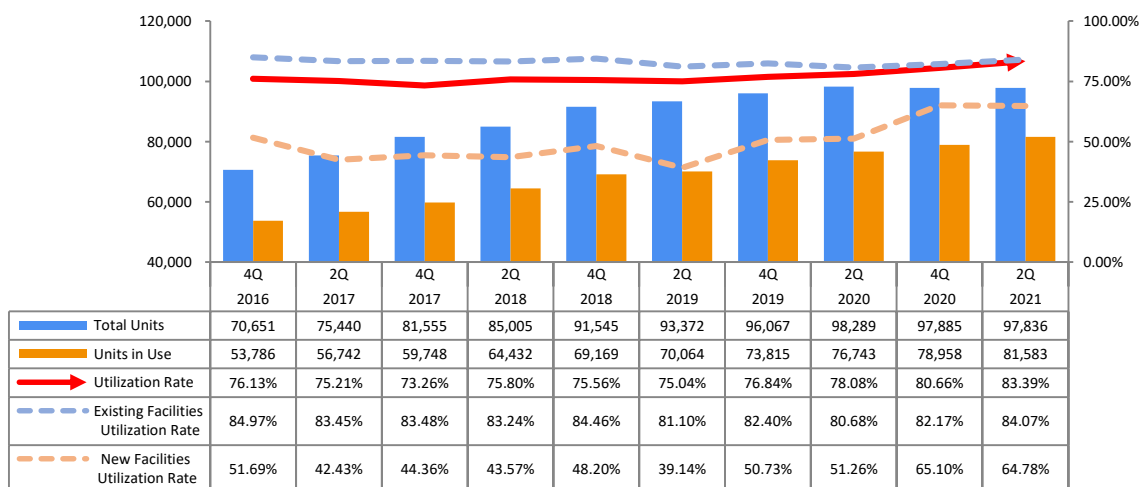
Ref: At end-August 2020, there were 98,487 total units with 77,106 units in use, with utilization rate of 78.29% (existing facilities 80.55%, new facilities 54.30%)

Status of Hello Storage Facilities at end-August 2021 (FY12/21)



*New facilities are locations opened within the last two years. For 2021 (FY12/21), new facilities are those opened in 2020 and 2021.

Change over the Last Five Years



<August Comment>

- Utilization rate slightly increased supported by steady demand.
- 1000 units are scheduled to be newly opened in 2021 (786 new units opened as of August)
- The first "Self-storage Mini" (provisional name) is in progress aiming to open in December 2021.

■Newly Opened June 2021 (3 facilities 99 units)

Facilities	Location	type	Units
Kochi Takasushingi	Kochi	Container	17
Sapporo Hiraoka-Kujo	Hokkaido	Container	44
Hakodate Bandaicho	Hokkaido	Container	38

■Closed June 2021 (3 facilities 73 units)

Facilities	Location	type	Units
Kawaguchi Ikari	Saitama	Container	23
Saitama Urawa Oyaguchi	Saitama	Container	30
Kawasaki 1	Kanagawa	Trunk	20