



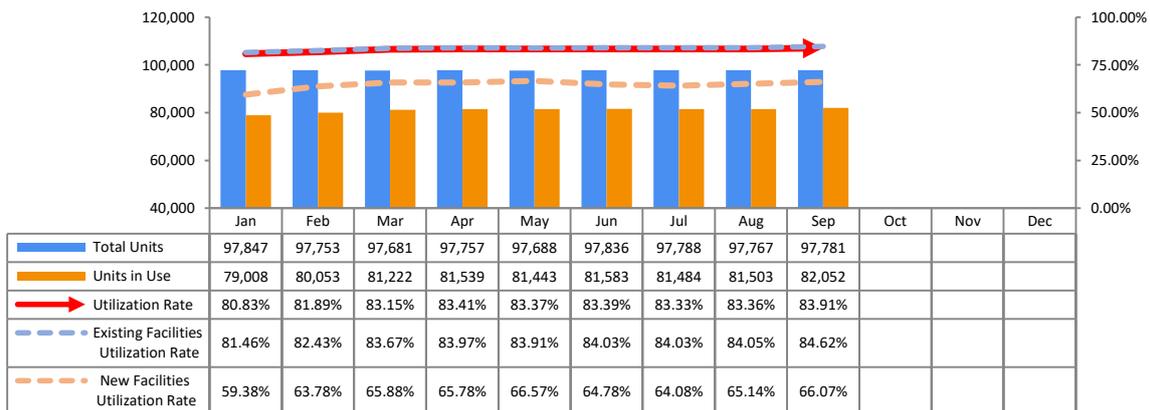
Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of September 2021.

The total number of units at end- September 2021 amounted to 97,781 units (up 14 units from the previous month). Total units in use amounted to 82,052 units (up 549 units). The utilization rate was 83.91% for all facilities, 84.62% for existing facilities, and 66.07% for new facilities.*

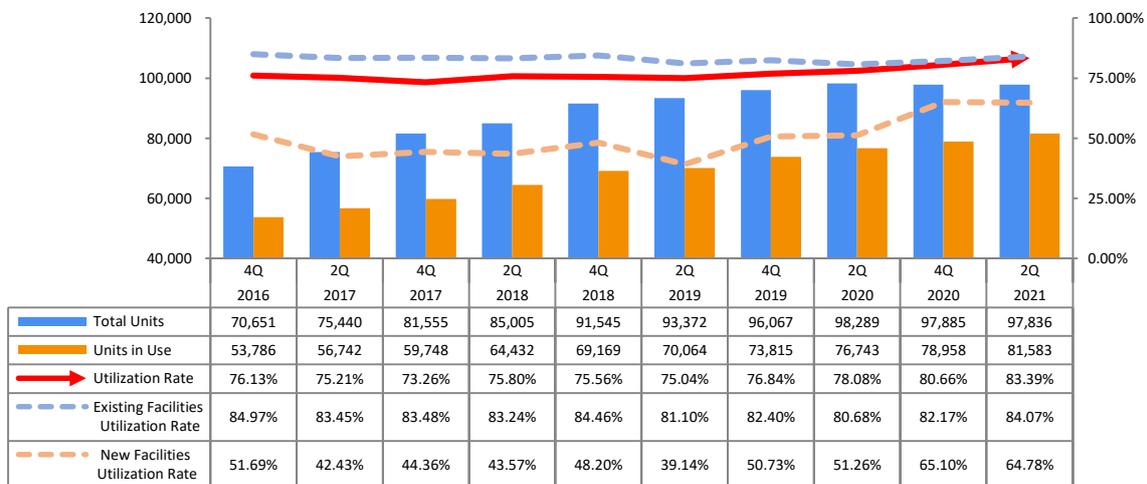
Ref: At end-September 2020, there were 98,330 total units with 77,422 units in use, with utilization rate of 78.74% (existing facilities 80.93%, new facilities 55.77%)

Status of Hello Storage Facilities at end-September 2021 (FY12/21)



*New facilities are locations opened within the last two years. For 2021 (FY12/21), new facilities are those opened in 2020 and 2021.

Change over the Last Five Years



<September Comment>

- Steady rise in number of units rented led to utilization rate increase.
- Our target to open 1000 units during FY2021 is expected to be accomplished, with 977 units opened as of September.
- The first "Self-storage Mini" (provisional name) is in progress aiming to open in December 2021.

■Newly Opened September 2021 (6 facilities 191 units)

Facilities	Location	type	Units
Toyohashi Hanadacho	Aichi	Container	23
Toyokawa Zoshi	Aichi	Container	40
Isesaki Miyakocho	Gunma	Container	22
Amagasaki Nakoji	Hyogo	Container	23
Shimo-Itabashi	Tokyo	Container	62
Higashi-Osaka Uryudo	Osaka	Container	21

■Closed September 2021 (4 facilities 265 units)

Facilities	Location	type	Units
Machida Nakamachi	Tokyo	Trunk	39
Osugi Kannanadori	Tokyo	Trunk	150
Tokorozawa 3	Saitama	Container	60
Kitago 2jo 11chome	Hokkaido	Container	16