



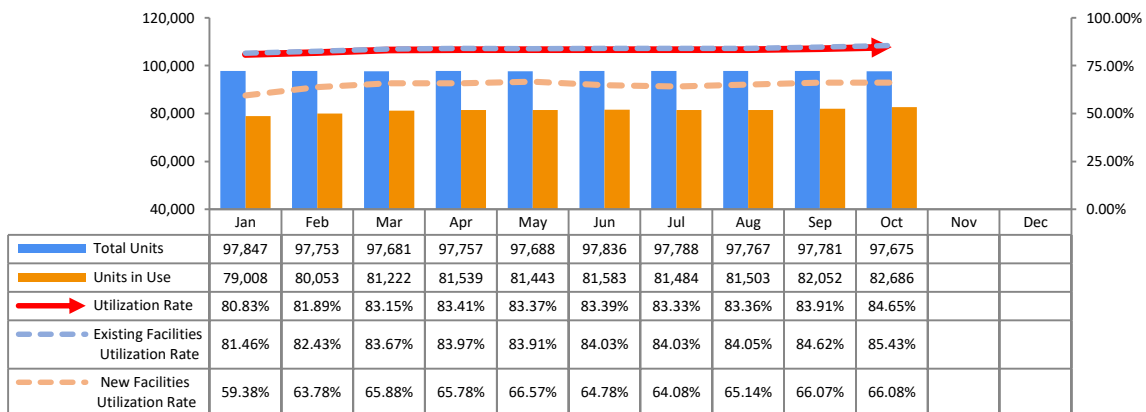
## Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of October 2021.

The total number of units at end- October 2021 amounted to 97,675 units (down 106 units from the previous month). Total units in use amounted to 82,686 units (up 634 units). The utilization rate was 84.65% for all facilities, 85.43% for existing facilities, and 66.08% for new facilities.\*

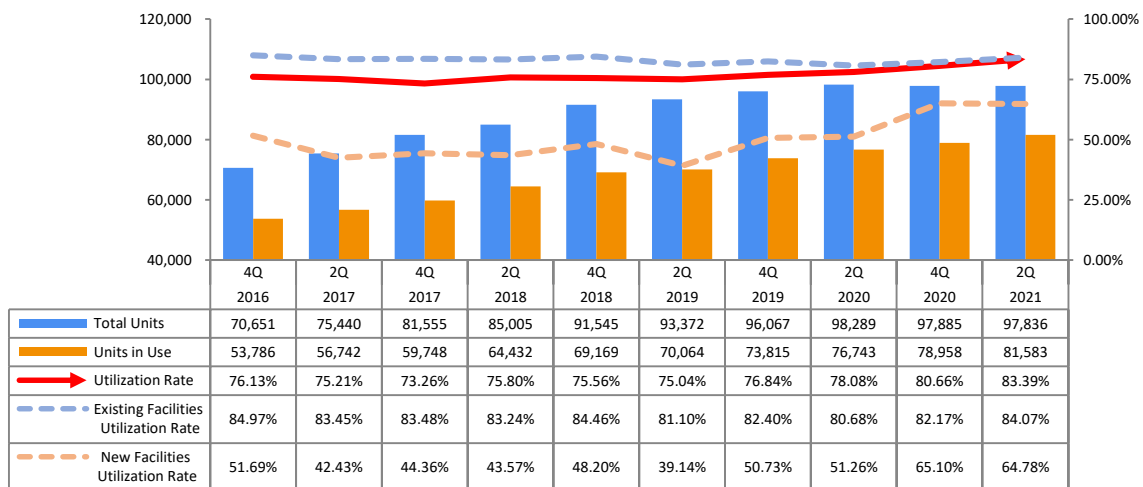
Ref: At end-October 2020, there were 98,207 total units with 77,974 units in use, with utilization rate of 79.40% (existing facilities 81.31%, new facilities 59.45%)

### Status of Hello Storage Facilities at end-October 2021 (FY12/21)



\*New facilities are locations opened within the last two years. For 2021 (FY12/21), new facilities are those opened in 2020 and 2021.

### Change over the Last Five Years



<October Comment>

- Steady rise in number of units rented led to utilization rate increase.
- Target to open 1000 units during FY2021 has been accomplished.
- The first "Self-storage Mini" (provisional name) is in progress aiming to open in December 2021.

■Newly Opened October 2021 ( 5 facilities 166 units)

Facilities	Location	type	Units
Adachi Umeda 2	Tokyo	Container	60
Teinehoncho Nijo	Hokkaido	Container	33
Ashikaga Tanakacho	Tochigi	Container	28
Sakai Otori Nishimachi	Osaka	Container	22
Iwakishi Yosimamachi	Fukushima	Container	23

■Closed October 2021 ( 3 facilities 149 units)

Facilities	Location	type	Units
Akishima1	Tokyo	Container	19
Wako Lizon 2	Saitama	Container	59
Suginami Honancho	Tokyo	Trunk	71