



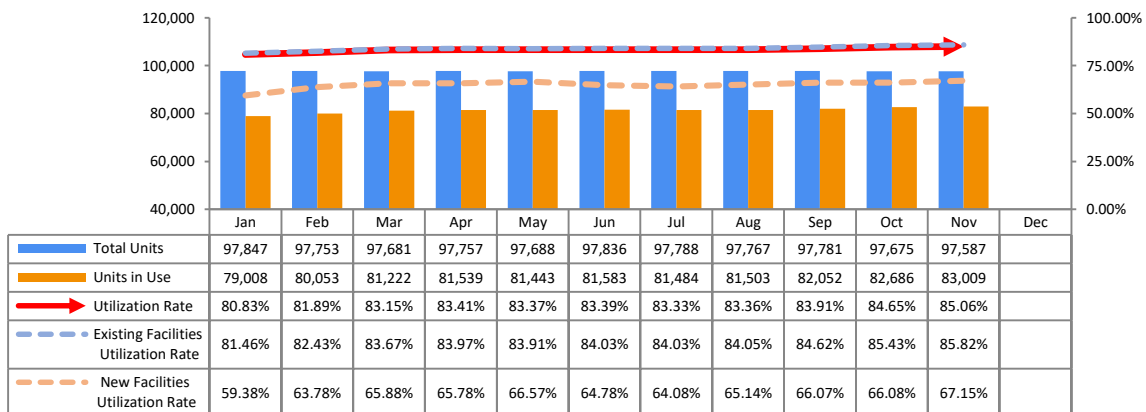
## Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of November 2021.

The total number of units at end- November 2021 amounted to 97,587 units (down 88 units from the previous month). Total units in use amounted to 83,009 units (up 323 units). The utilization rate was 85.06% for all facilities, 85.82% for existing facilities, and 67.15% for new facilities.\*

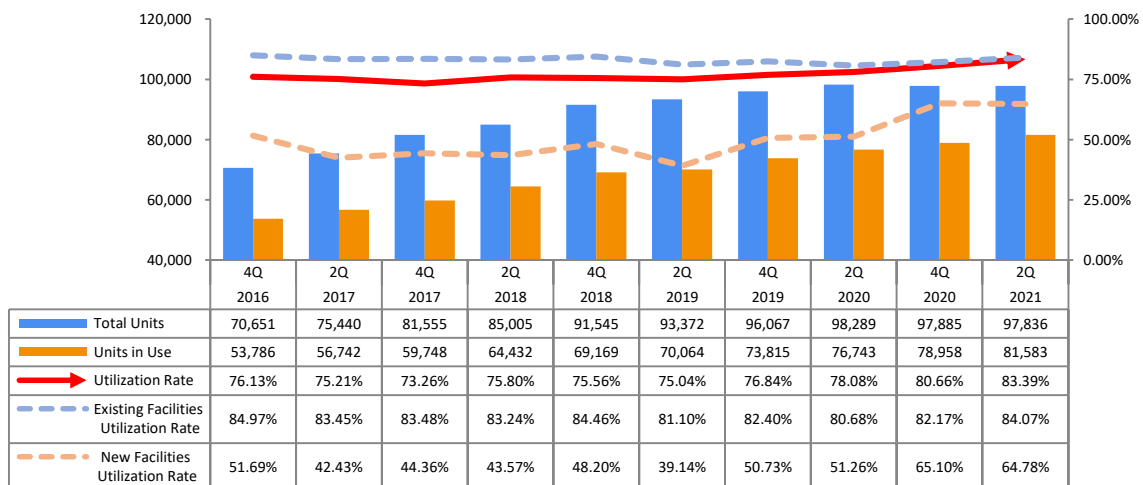
Ref: At end-November 2020, there were 97,968 total units with 78,319 units in use, with utilization rate of 79.94% (existing facilities 81.65%, new facilities 62.13%)

### Status of Hello Storage Facilities at end-November 2021 (FY12/21)



\*New facilities are locations opened within the last two years. For 2021 (FY12/21), new facilities are those opened in 2020 and 2021.

### Change over the Last Five Years



<November Comment>

- Steady rise in number of units rented led to utilization rate increase
- Target to open 1000 units during FY2021 has been accomplished (1,234 units as of the end of November 2021)
- The first "Self-storage Mini" (provisional name) is in progress aiming to open in December 2021.

■Newly Opened November 2021 ( 3 facilities 91 units)

Facilities	Location	type	Units
Ueda-shi Tokida	Nagano	Container	24
Kofu Yuda	Yamanashi	Container	22
Kita-ku Shimo	Tokyo	Container	45

■Closed November 2021 ( 0 facilities 0 units)

Facilities	Location	type	Units