



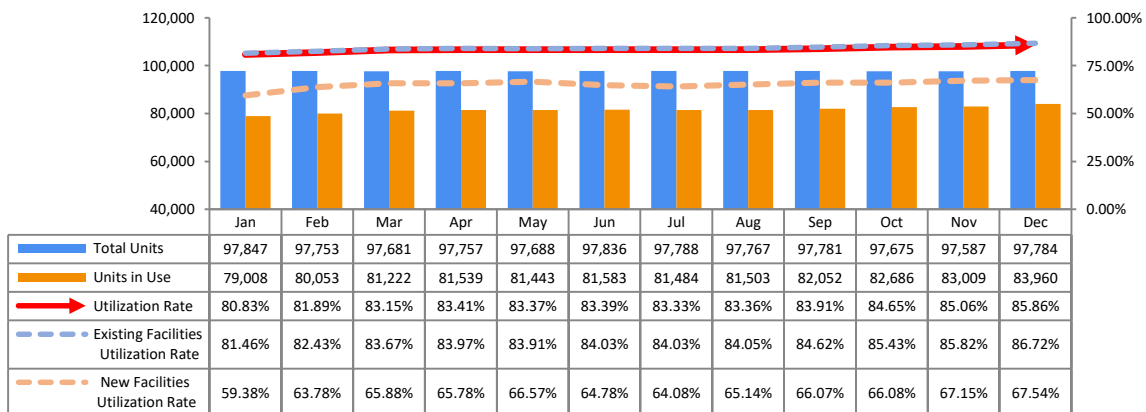
Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of December 2021.

The total number of units at end- December 2021 amounted to 97,784 units (up 197 units from the previous month). Total units in use amounted to 83,960 units (up 951 units). The utilization rate was 85.86% for all facilities, 86.72% for existing facilities, and 67.54% for new facilities.*

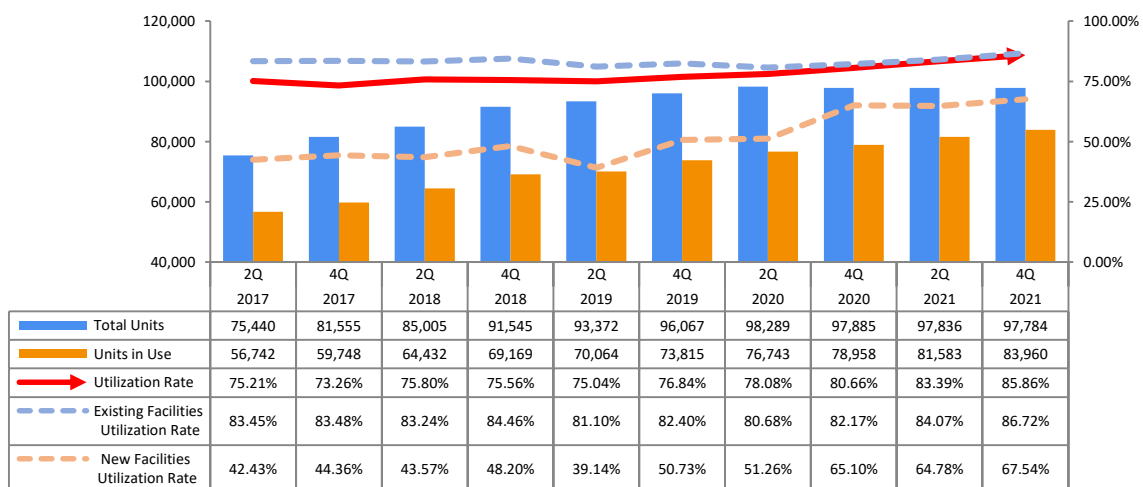
Ref: At end-December 2020, there were 97,885 total units with 78,958 units in use, with utilization rate of 80.66% (existing facilities 82.17%, new facilities 65.10%)

Status of Hello Storage Facilities at end-December 2021 (FY12/21)



*New facilities are locations opened within the last two years. For 2021 (FY12/21), new facilities are those opened in 2020 and 2021.

Change over the Last Five Years



<December Comment>

- Year-end campaign of zero administrative fee contributed to increase in rented units
- Target to open 1000 units during FY2021 has been achieved
- Opened TrunkHouse 24 Inage Todorokicho and TrunkHouse 24 Kasukabe Mashitomi, our very first and second Self-storage Mini

■Newly Opened December 2021 (12 facilities 380 units)

Facilities	Location	type	Units
TrunkHouse 24 Inage Todorokicho	Chiba	Trunk	57
TrunkHouse 24 Kasukabe Mashitomi	Saitama	Trunk	37
Kitami Seijo	Tokyo	Container	58
Hirano Nagayoshikawanabe	Osaka	Container	31
Saku-shi Nenei	Nagano	Container	15
Otsu Sakamoto	Shiga	Container	26
Matsumoto-shi Nomizo	Nagano	Container	36
Tateyama Masaki	Chiba	Container	19
Matsue 5	Tokyo	Container	27
Aoi-ku Ryunan	Shizuoka	Container	30
Miyazaki Otsukacho 3	Miyazaki	Container	27
Gotenba-shi Shinbashi	Shizuoka	Container	17

■Closed December 2021 (2 facilities 79 units)

Facilities	Location	type	Units
Setagaya 3	Tokyo	Container	72
Bike Parking Higashi Mukojima	Tokyo	Bike	7

- ※ Number of decreased units due to closing will be reflected in number of total units next month on.
- ※ Other than opening and closing of facilities, addition and partial removal of units, etc. will also be reflected in number of total units.