



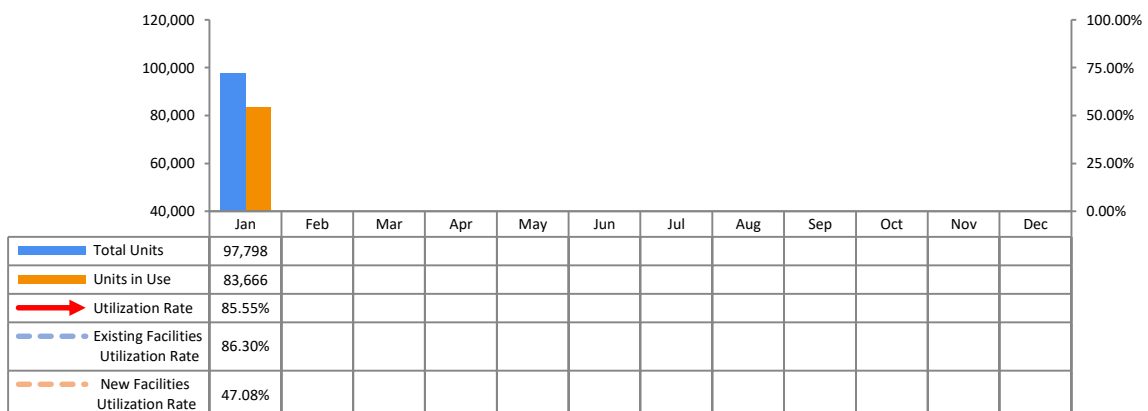
## Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of January 2022.

The total number of units at end- January 2022 amounted to 97,798 units (up 14 units from the previous month). Total units in use amounted to 83,666 units (down 294 units). The utilization rate was 85.55% for all facilities, 86.30% for existing facilities, and 47.08% for new facilities\*.

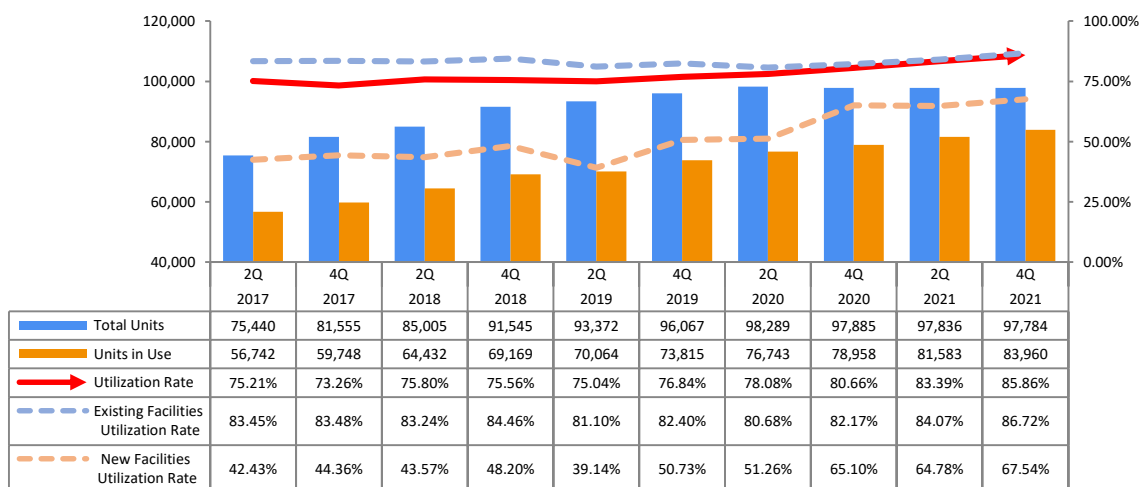
Ref: At end-January 2021, there were 97,847 total units with 79,088 units in use, with utilization rate of 80.83% (existing facilities 81.46%, new facilities 59.38%)

### Status of Hello Storage Facilities at end-January 2022 (FY12/22)



\*New facilities are locations opened within the last two years. For 2022 (FY12/22), new facilities are those opened in 2021 and 2022.

### Change over the Last Five Years



<January Comment>

- Net decrease in number of units rented is due to slightly increased cancellation at the end of FY21, which is progressing according to plan.
- As facilities opened in 2021-2022 get to be defined as “New Facilities” for FY22, their utilization rate decreased because most of facilities opened in the latter half of FY21.

■Newly Opened January 2022 ( 7 facilities 255 units)

Facilities	Location	type	Units
TrunkHouse 24 Adachi Shikahama	Tokyo	Trunk	39
TrunkHouse 24 Naka Kasai	Tokyo	Trunk	50
TrunkHouse 24 Ota Higashi Yaguchi	Tokyo	Trunk	58
Tendo Kamatahoncho	Yamagata	Container	24
Kyoto Kogahonmachi	Kyoto	Container	20
Saiwai-ku Tsukagoshi	Kanagawa	Container	36
Nigata Chuo-ku Yamafutasu	Nigata	Container	30

■Closed January 2022 ( 4 facilities 176 units)

Facilities	Location	type	Units
Koiwa 8	Tokyo	Container	27
Myoden 2	Chiba	Container	33
Miketamachi	Oita	Container	26
Urawa Saido	Saitama	Container	90

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.