

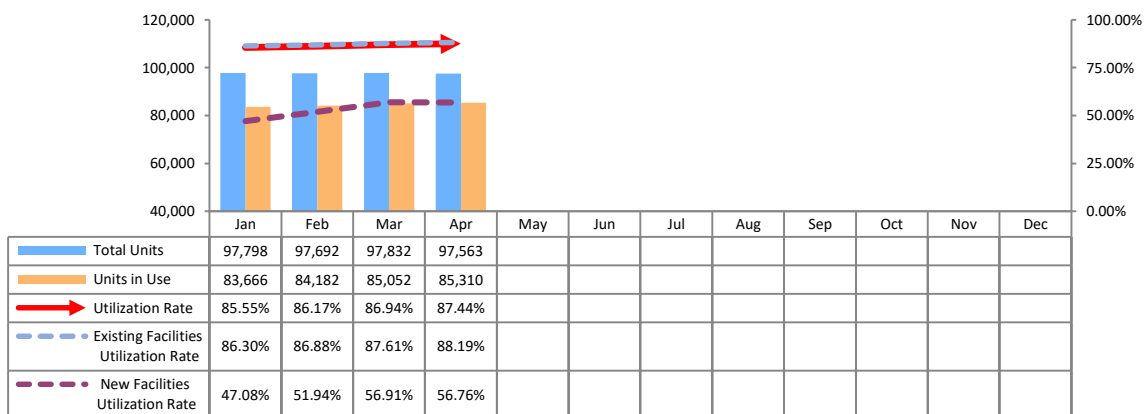
## Current Status of Hello Storage

Arealink Co., Ltd. (Headquarters: Chiyoda-ku, Tokyo; President and CEO: Naomichi Hayashi) updates information on the current status of Hello Storage each month. The following is the status at the end of April 2022.

The total number of units at end- April 2022 amounted to 97,563 units (down 269 units from the previous month). Total units in use amounted to 85,310 units (up 258 units). The utilization rate was 87.44% for all facilities, 88.19% for existing facilities, and 56.76% for new facilities\*.

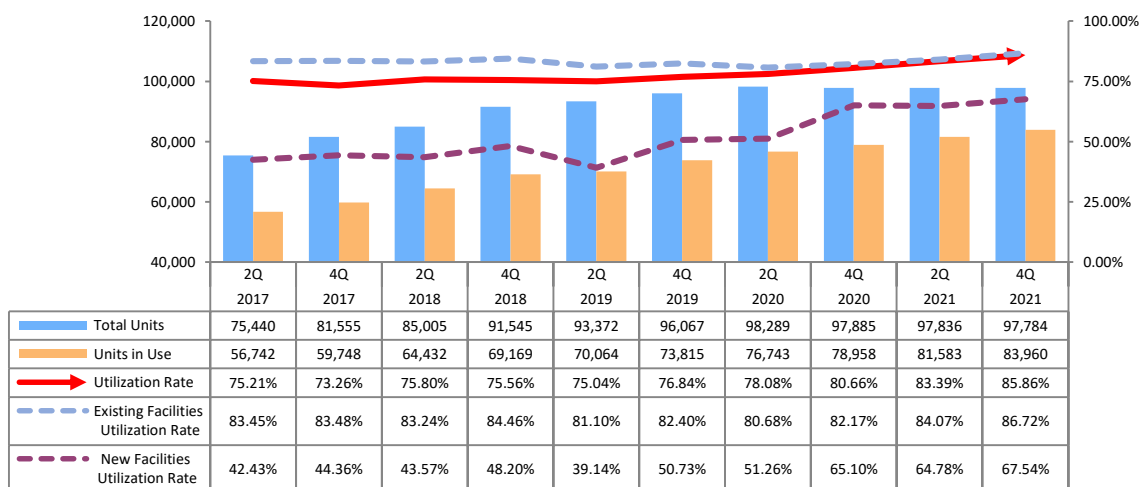
Ref: At end-April 2021, there were 97,757 total units with 81,539 units in use, with utilization rate of 83.41% (existing facilities 83.97%, new facilities 65.78%)

### Status of Hello Storage Facilities at end-March 2022 (FY12/22)



\*New facilities are locations opened within the last two years. For 2022 (FY12/22), new facilities are those opened in 2021 and 2022.

### Change over the Last Five Years



<April Comment>

- Utilization remained strong capturing seasonal demand; Utilization rate increased significantly due to closure in March
- 2,300 units are scheduled to be opened in 2022; As of April, 724 units
- First store opened in Akita Prefecture; Now in 46 prefectures nationwide

■Newly Opened April 2022 ( 5 facilities 182 units)

| Facilities                      | Location | type      | Units |
|---------------------------------|----------|-----------|-------|
| TrunkHouse24 Sakai-ku Showadori | Osaka    | Trunk     | 52    |
| TrunkHouse24 Aomori Furukawa    | Aomori   | Trunk     | 48    |
| Nishiarai 5                     | Tokyo    | Container | 30    |
| Akita Barashima                 | Akita    | Container | 31    |
| Toyokawa Sakuragaoka            | Aichi    | Container | 21    |

■Closed April 2022 ( 2 facilities 160 units)

| Facilities  | Location | type      | Units |
|-------------|----------|-----------|-------|
| Tachikawa 4 | Tokyo    | Container | 54    |
| Todakoen1   | Saitama  | Container | 106   |

- ※ Number of closed units will be reflected to total units next month on.
- ※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.