

December ,6, 2022

To Whom It May Concern

Company Name: Arealink Co., Ltd.
 Representative: Naomichi Hayashi
 President and CEO
 (Securities Code: 8914, TSE Standard section)
 Inquiries: Wataru Sasaki
 Board Director, Head of
 Administrative Division
 TEL 03 – 3526 – 8555

Monthly Data November 2022

■Status of Hello Storage Facilities at end-November 2022

2022	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	97,798	97,692	97,832	97,563	97,734	97,657	97,829	98,109	97,891	98,105	98,290	
Units in use	83,666	84,182	85,052	85,310	85,176	85,504	85,794	86,169	86,696	87,139	87,570	
Utilization Rate	85.55	86.17	86.94	87.44	87.15	87.56	87.70	87.83	88.56	88.82	89.09	
Existing Facilities Utilization Rate	86.30	86.88	87.61	88.19	87.97	88.46	88.75	88.94	89.73	90.16	90.43	
New Facilities Utilization Rate	47.08	51.94	56.91	56.76	56.27	56.58	55.57	57.12	58.20	57.33	59.43	

*New facilities are locations opened within the last two years. For 2022 (FY12/22), new facilities are those opened in 2021 and 2022.

■Change over the Last Five Years

	2018.6	2018.12	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12
Total Units	85,005	91,545	93,372	96,067	98,289	97,885	97,836	97,784	97,657	
Units in use	64,432	69,169	70,064	73,815	76,743	78,958	81,583	83,960	85,504	
Utilization Rate	75.80	75.56	75.04	76.84	78.08	80.66	83.39	85.86	87.56	
Existing Facilities Utilization Rate	83.24	84.46	81.10	82.40	80.68	82.17	84.03	86.72	88.46	
New Facilities Utilization Rate	43.57	48.20	39.14	50.73	51.26	65.10	64.78	67.54	56.58	

- Units in use increased after the high demand season. Utilization rate of exiting facilities reached 90%.
- 2,300 units are scheduled to be opened in 2022; Already opened 2,614 units by the end of November.

■Newly Opened November 2022 (7 facilities 238 units)

Facilities	Location	Type	Units
Trunk-house 24 Oomiya Marugasaki	Saitama	Trunk	39
Misato kamihikona	Saitama	Container	56
Oosugi3	Tokyo	Container	29
Amagasaki daimotsu chou	Hyogo	Container	19

Ikoma oze chou	Nara	Container	30
Sabae Koguromachi	Fukui	Container	31
Toyama Okui machi	Toyama	Container	34

■Closed November 2022 (none)

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.