

January ,11, 2023

To Whom It May Concern

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 Representative: Naomichi Hayashi
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data December 2022

■Status of Hello Storage Facilities at end-December 2022

2022	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	97,798	97,692	97,832	97,563	97,734	97,657	97,829	98,109	97,891	98,105	98,290	98,581
Units in use	83,666	84,182	85,052	85,310	85,176	85,504	85,794	86,169	86,696	87,139	87,570	88,092
Utilization Rate	85.55	86.17	86.94	87.44	87.15	87.56	87.70	87.83	88.56	88.82	89.09	89.36
Existing Facilities Utilization Rate	86.30	86.88	87.61	88.19	87.97	88.46	88.75	88.94	89.73	90.16	90.43	90.73
New Facilities Utilization Rate	47.08	51.94	56.91	56.76	56.27	56.58	55.57	57.12	58.20	57.33	59.43	60.81

*New facilities are locations opened within the last two years. For 2022 (FY12/22), new facilities are those opened in 2021 and 2022.

■Change over the Last Five Years

	2018.6	2018.12	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12
Total Units	85,005	91,545	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581
Units in use	64,432	69,169	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092
Utilization Rate	75.80	75.56	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36
Existing Facilities Utilization Rate	83.24	84.46	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73
New Facilities Utilization Rate	43.57	48.20	39.14	50.73	51.26	65.10	64.78	67.54	56.58	60.81

- Units in use successfully increased. Utilization rate reached 89.36%(Total facilities) and 90.73%(Existing facilities)
- 2,300 units are scheduled to be opened in 2022; Already opened 2,931 units by the end of December.

■Newly Opened December 2022 (10 facilities 317 units)

Facilities	Location	Type	Units
Trunk-house 24 Yokosuka sano chou	Kanagawa	Trunk	44
Ikeda toyoshimaminami	Osaka	Container	33
Taitou senzoku	Tokyo	Container	34

Trunk-house 24 Asaka hizaori	Saitama	Trunk	51
Sugamo	Tokyo	Container	29
Trunk-house 24 Tachikawa sakae chou	Tokyo	Trunk	41
Jyoyou kuseminami gaito	Kyoto	Container	19
Nagareyama hiregasaki	Chiba	Container	27
Toyokawa yawata chou	Aichi	Container	17
Nakamura inanishi chou	Aichi	Container	22

■Closed November 2022 (1facilities 29units)

Facilities	Location	Type	Units
Atsugi tsumada 1	Kanagawa	Container	29

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.