

February 6, 2023

To Whom It May Concern

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 President and CEO  
 (Securities Code: 8914, TSE Standard section)  
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## Monthly Data January 2023

### ■Status of Hello Storage Facilities at end-January 2023

2022	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	98,743											
Units in use	88,221											
Utilization Rate	89.34											
Existing Facilities Utilization Rate	90.53											
New Facilities Utilization Rate	52.75											

\*New facilities are locations opened within the last two years. For 2022 (FY12/22), new facilities are those opened in 2022 and 2023.

### ■Change over the Last Five Years

	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12
Total Units	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581		
Units in use	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092		
Utilization Rate	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36		
Existing Facilities Utilization Rate	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73		
New Facilities Utilization Rate	39.14	50.73	51.26	65.10	64.78	67.54	39.14	60.81		

- Utilization rate reached 89.34%(Total facilities) and 90.53%(Existing facilities)
- Yearly target of new unit opening in FY2023 will be disclosed at 14th/Feb.

### ■Newly Opened January 2023 ( 5 facilities 191 units)

Facilities	Location	Type	Units
Edogawa 6choume 2	Tokyo	Trunk	59
Minamigyoutoku 2	Chiba	Trunk	45
Gotennbashi higashi tanaka	Shizuoka	Trunk	29
Hitachinaka takaba 2	Ibaraki	Trunk	24

MInamimachida 2	Tokyo	Trunk	34
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■Closed January 2023 ( 4facilities 193units )

Facilities	Location	Type	Units
Ichikawa onitaka 3	Chiba	Container	63
Ichikawa ono 2	Chiba	Container	14
Turumi higashi terao	Kanagawa	Container	84
Musashi yamato ekimae	Tokyo	Container	32

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.