

June 6th, 2023

To Whom It May Concern

Company Name: Arealink Co., Ltd.  
 Representative: Yoshika Suzuki  
 President and CEO  
 (Securities Code: 8914, TSE Standard section)  
 Inquiries: Yasuaki Otaki  
 Board Director, Head of  
 Administrative Division  
 TEL 03 – 3526 – 8555

## Monthly Data May 2023

### ■Status of Hello Storage Facilities at end-May 2023

| 2023                                 | Jan    | Feb    | Mar    | Apr    | May    | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--------------------------------------|--------|--------|--------|--------|--------|-----|-----|-----|-----|-----|-----|-----|
| Total Units                          | 98,743 | 98,722 | 98,912 | 99,053 | 99,072 |     |     |     |     |     |     |     |
| Units in use                         | 88,221 | 88,632 | 89,432 | 89,365 | 88,920 |     |     |     |     |     |     |     |
| Utilization Rate                     | 89.34  | 89.78  | 90.42  | 90.22  | 89.75  |     |     |     |     |     |     |     |
| Existing Facilities Utilization Rate | 90.53  | 90.95  | 91.48  | 91.39  | 91.11  |     |     |     |     |     |     |     |
| New Facilities Utilization Rate      | 52.75  | 55.88  | 61.34  | 60.88  | 58.50  |     |     |     |     |     |     |     |

\*New facilities are locations opened within the last two years. For 2023 (FY12/23), new facilities are those opened in 2022 and 2023.

### ■Change over the Last Five Years

|                                      | 2018.6 | 2018.12 | 2019.6 | 2019.12 | 2020.6 | 2020.12 | 2021.6 | 2021.12 | 2022.6 | 2022.12 |
|--------------------------------------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|
| Total Units                          | 85,005 | 91,545  | 93,372 | 96,067  | 98,289 | 97,885  | 97,836 | 97,784  | 97,657 | 98,581  |
| Units in use                         | 64,432 | 69,169  | 70,064 | 73,815  | 76,743 | 78,958  | 81,583 | 83,960  | 85,504 | 88,092  |
| Utilization Rate                     | 75.80  | 75.56   | 75.04  | 76.84   | 78.08  | 80.66   | 83.39  | 85.86   | 87.56  | 89.36   |
| Existing Facilities Utilization Rate | 83.24  | 84.46   | 81.10  | 82.40   | 80.68  | 82.17   | 84.03  | 86.72   | 88.46  | 90.73   |
| New Facilities Utilization Rate      | 43.57  | 48.20   | 39.14  | 50.73   | 51.26  | 65.10   | 64.78  | 67.54   | 39.14  | 60.81   |

• Existing Facilities: The utilization rate remains at more than 90%, although the busy season until last month, when the number of short-term users such as movers increased, has calmed down.

• New Facilities: Although the number of units opened has increased from the previous year, the company continues to maintain high utilization rates due to improved accuracy of new location openings.

Reference: Monthly Data May 2022,

Existing Facilities Utilization Rate: 87.97%

New Facilities Utilization Rate : 56.27%

### ■Newly Opened May 2023 ( 10 facilities 301 units)

| Facilities      | Location | Type  | Units |
|-----------------|----------|-------|-------|
| Taitou Kiyokawa | Tokyo    | Trunk | 28    |

|                          |           |           |    |
|--------------------------|-----------|-----------|----|
| Nakagawaku Kumaiden      | Aichi     | Container | 20 |
| Kokuryoumachi            | Gunma     | Container | 23 |
| Hamamatu Idachou         | Shizuoka  | Container | 34 |
| Osaka Fukushima Ohiraki  | Osaka     | Container | 43 |
| Iidashi Habazakachou     | Nagano    | Container | 26 |
| Itami Oginonishi         | Hyogo     | Container | 25 |
| Hachiouji Kawaguchimachi | Tokyo     | Container | 35 |
| Hiroshima Yamatechou     | Hiroshima | Container | 22 |
| Niigata Nishiku Makio    | Niigata   | Container | 45 |

• Cumulative total of 1,202 units opened by May, against the target of 4,700 units for 2023. A large increase in new location openings is expected in the second half of the year.

■ Closed May 2023 ( 2 facilities 109 units )

| Facilities                  | Location | Type      | Units |
|-----------------------------|----------|-----------|-------|
| Hachiouji Dairakujimachi 2  | Tokyo    | Container | 18    |
| Ebetushi Oasa Sakuragimachi | Hokkaido | Container | 91    |

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.