

July 6th, 2023

To Whom It May Concern

Company Name: Arealink Co., Ltd.
 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data June 2023

■ Status of Hello Storage Facilities at end-June 2023

2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	98,743	98,722	98,912	99,053	99,072	99,677						
Units in use	88,221	88,632	89,432	89,365	88,920	88,907						
Utilization Rate	89.34	89.78	90.42	90.22	89.75	89.20						
Existing Facilities Utilization Rate	90.53	90.95	91.48	91.39	91.11	90.96						
New Facilities Utilization Rate	52.75	55.88	61.34	60.88	58.50	53.92						

*New facilities are locations opened within the last two years. For 2023 (FY12/23), new facilities are those opened in 2022 and 2023.

■ Change over the Last Five Years

	2018.12	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6
Total Units	91,545	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677
Units in use	69,169	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907
Utilization Rate	75.56	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20
Existing Facilities Utilization Rate	84.46	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96
New Facilities Utilization Rate	48.20	39.14	50.73	51.26	65.10	64.78	67.54	39.14	60.81	53.92

- Existing Facilities: The utilization rate remains at more than 90%, despite the usual slowdown in usage.
- New Facilities: The utilization rate as expected, although it increased due to the impact of an increase in the number of units opened from the previous year.

Reference: Monthly Data June 2022,

Existing Facilities Utilization Rate: 88.46%

New Facilities Utilization Rate : 56.58%

■ Newly Opened June 2023 (18 facilities 619 units)

Facilities	Location	Type	Units
Mito Nemoto	Ibaraki	Container	32

Sano Horigomecho	Tochigi	Container	30
Asakusabashi	Tokyo	Trunk	25
Ichihara Monzen	Chiba	Container	37
Kasukabe Toyonocho	Saitama	Container	49
Higashiosaka Minowa	Osaka	Container	52
Higashi Komatugawa 2	Tokyo	Container	64
Nakahara Nakamaruko 2	Kanagawa	Container	66
Sapporo Tonden 6jo	Hokkaido	Container	42
Yotsukaidou Warabi	Chiba	Container	25
Katou Yashiro 2	Hyogo	Container	24
Niigata Higashiku Akibadori	Niigata	Container	18
Tsuchiura Amichuo	Ibaraki	Container	34
Matsudo Koganekiyoshioka	Chiba	Container	24
Kuwana Izumi	Mie	Container	32
Ryugasaki Minaminakajimacho	Ibaraki	Container	28
Kumagaya Menuma	Saitama	Container	18
Nishinomiya Tsutoiidencho	Hyogo	Container	19

• Cumulative total of 1,821 units opened by June, against the target of 4,700 units for 2023. A large increase in new location openings is expected in the second half of the year as planned.

■ Closed June 2023 (11 facilities 1043 units)

Facilities	Location	Type	Units
Minamishinozaki	Tokyo	Container	24
Minami 9jo 21chomeST	Hokkaido	Container	16
Fujimi Mizuhodai	Saitama	Container	1
NagoyaSakae*	Aichi	Trunk	166
Higashinakano*	Tokyo	Trunk	68
Kitakus Showamachi*	Tokyo	Trunk	88
Sagamiharachuo*	Kanagawa	Trunk	117
Nerima Oizumigakuen*	Tokyo	Trunk	160

Miyamae Higashiarima*	Kanagawa	Trunk	129
Setagaya Kinuta*	Tokyo	Trunk	149
Koutou Sengoku*	Tokyo	Container	125

・「*」 is due to the impact of the cancellation of properties under management as a result of change in ownership of properties held by a private fund.

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.