

August 4th, 2023

To Whom It May Concern

Company Name: Arealink Co., Ltd.
 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data July 2023

■Status of Hello Storage Facilities at end-July 2023

2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	98,743	98,722	98,912	99,053	99,072	99,677	99,336					
Units in use	88,221	88,632	89,432	89,365	88,920	88,907	88,317					
Utilization Rate	89.34	89.78	90.42	90.22	89.75	89.20	88.91					
Existing Facilities Utilization Rate	90.53	90.95	91.48	91.39	91.11	90.96	90.75					
New Facilities Utilization Rate	52.75	55.88	61.34	60.88	58.50	53.92	55.29					

*New facilities are locations opened within the last two years. For 2023 (FY12/23), new facilities are those opened in 2022 and 2023.

■Change over the Last Five Years

	2018.12	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6
Total Units	91,545	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677
Units in use	69,169	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907
Utilization Rate	75.56	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20
Existing Facilities Utilization Rate	84.46	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96
New Facilities Utilization Rate	48.20	39.14	50.73	51.26	65.10	64.78	67.54	39.14	60.81	53.92

• Existing Facilities: The utilization rate remains at more than 90% despite the fact that the usage usually declines at this time of year.

• New Facilities: The utilization rate is higher than expected despite the increase in the number of new units in the previous month.

Reference: Monthly Data July 2022,

Existing Facilities Utilization Rate: 88.75%

New Facilities Utilization Rate : 55.57%

■Newly Opened July 2023 (13 facilities 379 units)

Facilities	Location	Type	Units
Kinshicho Ekimae	Tokyo	Trunk	17

Monzennakamachi2	Tokyo	Trunk	22
Kyoto kamitoba2	Kyoto	Container	31
Numazu haramachinaka	Shizuoka	Container	34
Kameido	Tokyo	Trunk	28
Fushimi mukaijima tsudacho	Kyoto	Container	48
Katano Kisabenishi	Osaka	Container	43
Miyazaki Gendocho	Miyazaki	Container	33
Yokosuka Higashiuraga	Kanagawa	Container	27
Tomakomai Ariakecho	Hokkaido	Container	34
Koriyama Asakamachi	Fukushima	Container	18
Utsunomiya Shimookamoto	Tochigi	Container	28
Hirano Nagayoshi Nagaharahigashi	Osaka	Container	16

• Cumulative total of 2,194 units opened by July, against the target of 4,700 units for 2023.

■ Closed July 2023 (1 facility 50 units)

Facilities	Location	Type	Units
Nakakasai	Tokyo	Container	50

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.