

November 7th, 2023

To Whom It May Concern

Company Name: Arealink Co., Ltd.  
 Representative: Yoshika Suzuki  
 President and CEO  
 (Securities Code: 8914, TSE Standard section)  
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## Monthly Data October 2023

### ■ Status of Hello Storage Facilities at end- October 2023

2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	98,743	98,722	98,912	99,053	99,072	99,677	99,336	99,970	100,493	100,940		
Units in use	88,221	88,632	89,432	89,365	88,920	88,907	88,317	88,482	88,706	89,141		
Utilization Rate	89.34	89.78	90.42	90.22	89.75	89.20	88.91	88.51	88.27	88.31		
Existing Facilities Utilization Rate	90.53	90.95	91.48	91.39	91.11	90.96	90.75	90.72	90.77	90.98		
New Facilities Utilization Rate	52.75	55.88	61.34	60.88	58.50	53.92	55.29	53.21	52.60	53.15		

\*New facilities are locations opened within the last two years. For 2023 (FY12/23), new facilities are those opened in 2022 and 2023.

### ■ Change over the Last Five Years

	2018.12	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6
Total Units	91,545	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677
Units in use	69,169	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907
Utilization Rate	75.56	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20
Existing Facilities Utilization Rate	84.46	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96
New Facilities Utilization Rate	48.20	39.14	50.73	51.26	65.10	64.78	67.54	39.14	60.81	53.92

- Existing Facilities : The utilization rate remains at more than 90%.
- New Facilities : The utilization rate remains high, although the number of new units increased from the previous year.

Reference: Monthly Data October 2022,  
 Existing Facilities Utilization Rate: 90.16%  
 New Facilities Utilization Rate : 57.33%

### ■ Newly Opened October 2023 ( 19 facilities 558 units)

Facilities	Location	Type	Units
Otsugaoka3	Chiba	Container	31

Sagamihara Tana2	Kanagawa	Container	25
Asakusabashi2	Tokyo	Trunk	25
Suita Haracho	Osaka	Trunk	40
Kashihara Magarikawa	Nara	Container	31
Yamato-koriyama Koizumicho	Nara	Container	35
Kashima Kyuchu	Ibaraki	Container	37
Saitama Kitaku Yoshinocho	Saitama	Container	27
Wako Shimoniikura3	Saitama	Container	13
Kyoto Mukoshi3	Kyoto	Container	45
Tokushima Kitaokinosu	Tokushima	Container	34
Handa Yurakucho	Aichi	Container	32
Okinawa Awase	Okinawa	Container	31
Kunitachi-fuchu Inter5	Tokyo	Container	35
Tsukisamuhigashi 1 jo	Hokkaido	Container	33
Sakai Nishiku Tsurutacho	Osaka	Container	19
Matsudo Higashihiraga	Chiba	Container	26
Sanda Hakkeicho	Hyogo	Container	22
Takasaki Shimmachi2	Gumma	Container	17

• Cumulative total of 4,140 units opened by October, against the target of 4,700 units for 2023.

■ Closed October 2023 (3 facility 26 units )

Facilities	Location	Type	Units
Adachi Motoki	Tokyo	Container	20
Bikebox Machida	Tokyo	Container	2
Bikebox Shimoigusa	Tokyo	Container	4

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.