

December 6th, 2023

To Whom It May Concern

Company Name: Arealink Co., Ltd.
 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data November 2023

■ Status of Hello Storage Facilities at end- November 2023

2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	98,743	98,722	98,912	99,053	99,072	99,677	99,336	99,970	100,493	100,940	101,405	
Units in use	88,221	88,632	89,432	89,365	88,920	88,907	88,317	88,482	88,706	89,141	89,530	
Utilization Rate	89.34	89.78	90.42	90.22	89.75	89.20	88.91	88.51	88.27	88.31	88.29	
Existing Facilities Utilization Rate	90.53	90.95	91.48	91.39	91.11	90.96	90.75	90.72	90.77	90.98	90.94	
New Facilities Utilization Rate	52.75	55.88	61.34	60.88	58.50	53.92	55.29	53.21	52.60	53.15	55.47	

*New facilities are locations opened within the last two years. For 2023 (FY12/23), new facilities are those opened in 2022 and 2023.

■ Change over the Last Five Years

	2018.12	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6
Total Units	91,545	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677
Units in use	69,169	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907
Utilization Rate	75.56	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20
Existing Facilities Utilization Rate	84.46	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96
New Facilities Utilization Rate	48.20	39.14	50.73	51.26	65.10	64.78	67.54	39.14	60.81	53.92

- Existing Facilities : The utilization rate remains at more than 90%.
- New Facilities : The utilization rate reached 55% and remains high.

Reference: Monthly Data November 2022,
 Existing Facilities Utilization Rate: 90.43%
 New Facilities Utilization Rate : 59.43%

■ Newly Opened November 2023 (12 facilities 457 units)

Facilities	Location	Type	Units
Okazaki Kamodahommachi	Aichi	Trunk	51
Tachikawa Kamisunacho	Tokyo	Container	39

Itabashi Higashisakashita2	Tokyo	Container	72
Shizuoka Shimojima	Shizuoka	Container	37
Higashimurayama Aobacho2	Tokyo	Container	35
Kyoto Shimotoba2	Kyoto	Container	51
Soka Nissatocho	Saitama	Container	19
Itabashi Shingashi	Tokyo	Container	41
Itoman Nishizaki	Okinawa	Container	31
Abiko Miyako	Chiba	Container	27
Wakabayashi Kamiida	Miyagi	Container	24
Tottori Midorigaoka	Tottori	Container	30

• Cumulative total of 4,597 units opened by November, against the target of 4,700 units for 2023.

■ Closed November 2023 (8 facility 829 units)

Facilities	Location	Type	Units
TosoJ	Kagoshima	Container	25
Koto Higashisuna*	Tokyo	Trunk	52
Yokohama Mutsumicho*	Kanagawa	Trunk	77
Suginami Ogikubo*	Tokyo	Trunk	174
Nerima Yahara*	Tokyo	Trunk	196
Tanashi*	Tokyo	Trunk	57
Komae Motoizumi*	Tokyo	Trunk	154
Arakawa Machiya*	Tokyo	Trunk	94

• 「*」 is due to the impact of the cancellation of properties under management as a result of change in ownership of properties held by a private fund.

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.