

February 6th, 2024

To Whom It May Concern

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 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data January 2024

■Status of Hello Storage Facilities at end- January 2024

2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	101,593											
Units in use	89,751											
Utilization Rate	88.34											
Existing Facilities Utilization Rate	90.61											
New Facilities Utilization Rate	50.25											

*New facilities are locations opened within the last two years. For 2024 (FY12/24), new facilities are those opened in 2023 and 2024.

■Change over the Last Five Years

	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12
Total Units	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379
Units in use	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509
Utilization Rate	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29
Existing Facilities Utilization Rate	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10
New Facilities Utilization Rate	39.14	50.73	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01

- Existing Facilities : The utilization rate remains at more than 90%.
- New Facilities : The utilization rate remains at more than 50%, although the number of new units increased significantly in the previous year.

Reference: Monthly Data January 2023,
 Existing Facilities Utilization Rate: 90.53%
 New Facilities Utilization Rate : 52.75%

■Newly Opened January 2024 (7 facilities 260 units)

Facilities	Location	Type	Units
Asaka Hizaoricho2	Saitama	Container	25

Toda Sasameminami	Saitama	Container	53
Miyamae Minaminogawa	Kanagawa	Container	45
Yodogawa Kashima	Osaka	Container	45
Fuchu Minamicho2	Tokyo	Container	32
Matsubushi2	Saitama	Container	35
Yatsushiro Otemachi	Kumamoto	Container	25

■ Plan of Newly Opened and actual

FY	Plan	Actual
2023	4,700	5,800 (430)
2024	10,400	269 (9)
2025	14,000	-
Cumulative total	29,100	6,069 (439)

※ Figures in parentheses are the number of units from expansion of existing locations.

- Cumulative total of 269 units (Newly Opened : 260 units, Expansion of existing facilities : 9 units) opened by January 2024.

■ Closed January 2024 (4 facilities 160 units)

Facilities	Location	Type	Units
Iruma Shimofujisawa	Saitama	Container	41
Kamagaya Kunugiyama	Chiba	Container	43
Ichihara Goi3	Chiba	Container	16
Fukuoka Minamiku Hanahata	Fukuoka	Container	60

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.