

March 6th, 2024

To Whom It May Concern

Company Name: Arealink Co., Ltd.
 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data February 2024

■Status of Hello Storage Facilities at end- February 2024

2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	101,593	101,914										
Units in use	89,751	90,325										
Utilization Rate	88.34	88.63										
Existing Facilities Utilization Rate	90.61	90.98										
New Facilities Utilization Rate	50.25	52.46										

*New facilities are locations opened within the last two years. For 2024 (FY12/24), new facilities are those opened in 2023 and 2024.

■Change over the Last Five Years

	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12
Total Units	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379
Units in use	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509
Utilization Rate	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29
Existing Facilities Utilization Rate	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10
New Facilities Utilization Rate	39.14	50.73	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01

- Existing Facilities : The utilization rate remains at more than 90%.
- New Facilities : The utilization rate remains at more than 50%, although the number of new units increased significantly in the previous year.

Reference: Monthly Data February 2023,

Existing Facilities Utilization Rate: 90.95%

New Facilities Utilization Rate : 55.88%

■Newly Opened February 2024 (16 facilities 474 units)

Facilities	Location	Type	Units
Yamashina Oyake-Wasenochicho	Kyoto	Container	38
Hyogo Kawanishi2	Hyogo	Container	51

Kawasaki Tonomachi	Kanagawa	Container	48
Kashiwara Katayamacho	Osaka	Container	21
Oyumino4	Chiba	Container	23
Yukuhashi Gyoji	Fukuoka	Container	18
Taito Hashiba2	Tokyo	Container	20
Ikoma Ozecho2	Nara	Container	28
Oyama Johoku	Tochigi	Container	47
Sagamihara Kyowa	Kanagawa	Container	21
Nakatsu Okidaimachi	Oita	Container	30
Nasushiobara Shimonagata	Tochigi	Container	31
Saitama Kitaku Kombacho	Saitama	Container	32
Ayase Kamitsuchidananka	Kanagawa	Container	15
Kanuma Kaijimamachi	Tochigi	Container	26
Shimizu Aioicho	Shizuoka	Trunk	25

■ Plan of Newly Opened and actual

FY	Plan	Actual
2023	4,700	5,800 (430)
2024	10,400	768 (34)
2025	14,000	-
Cumulative total	29,100	6,568 (464)

※Figures in parentheses are the number of units from expansion of existing locations.

- Cumulative total of 768 units (Newly Opened : 734 units, Expansion of existing facilities : 34 units) opened by February 2024.

■ Closed February 2024 (1 facility 23 units)

Facilities	Location	Type	Units
Shinozaki8	Tokyo	Container	23

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.