

April 4th, 2024

To Whom It May Concern

Company Name: Arealink Co., Ltd.  
 Representative: Yoshika Suzuki  
 President and CEO  
 (Securities Code: 8914, TSE Standard section)  
 Inquiries: Yasuaki Otaki  
 Board Director, Head of  
 Administrative Division  
 TEL 03-3526-8555

## Monthly Data March 2024

### ■Status of Hello Storage Facilities at end- March 2024

2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	101,593	101,914	102,981									
Units in use	89,751	90,325	91,529									
Utilization Rate	88.34	88.63	88.88									
Existing Facilities Utilization Rate	90.61	90.98	91.62									
New Facilities Utilization Rate	50.25	52.46	53.02									

\*New facilities are locations opened within the last two years. For 2024 (FY12/24), new facilities are those opened in 2023 and 2024.

### ■Change over the Last Five Years

	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12
Total Units	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379
Units in use	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509
Utilization Rate	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29
Existing Facilities Utilization Rate	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10
New Facilities Utilization Rate	39.14	50.73	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01

- Existing Facilities : Entering the busy season, the utilization rate exceeded 91%.
- New Facilities : The utilization rate exceeded 53% and remains high.

Reference: Monthly Data March 2023,

Existing Facilities Utilization Rate: 91.48%

New Facilities Utilization Rate : 61.34%

### ■Newly Opened March 2024 ( 31 facilities 1,036 units)

Facilities	Location	Type	Units
Chiba Shiodacho	Chiba	Container	17
Higashinada Sumiyoshimiyamachi	Hyogo	Container	31
Wakabayashi 6 chome2	Miyagi	Container	35

Nakakasai2	Tokyo	Container	37
Kitamoto Fukai	Saitama	Container	36
Kandamachi Kyomachi	Fukuoka	Container	29
Seki Midorimachi	Gifu	Container	23
Kofu Kamiahara	Yamanashi	Container	28
Higashikasai6	Tokyo	Container	43
Shimmatsudokita	Chiba	Container	33
Fussa Kumagawa3	Tokyo	Container	39
Neyagawa Niwajihommachi	Osaka	Container	24
Amagasaki Tachibanacho	Hyogo	Container	51
Naganoshi Kawanakajima	Nagano	Container	34
Okazaki Ohiracho	Aichi	Container	27
Miyazaki Nakamuranishi	Miyazaki	Container	18
Naganoshi Matsuoka	Nagano	Container	28
Koto Edagawa2	Tokyo	Container	30
Nakahara Kamikodanaka	Kanagawa	Container	61
Tochigishi Yorozucho	Tochigi	Container	23
Chiryu Nagashinocho	Aichi	Container	27
Rokko Island	Hyogo	Container	31
Kadoma Satsukidacho	Osaka	Container	39
Otsu Ogaya	Shiga	Container	41
Nobeoka Furukawamachi	Miyazaki	Container	30
Kochi Takasu2	Kochi	Container	20
Gotembashi Niihashi2	Shizuoka	Container	22
Komagome 2chome	Tokyo	Indoor Storage Unit Type	28
Saitama Midoriku Miyamoto	Saitama	Self-Storage Mini	53
Iruma Kagiya	Saitama	Self-Storage Mini	50
Miyazaki Tsunehisa2	Miyazaki	Self-Storage Mini	48

■ Plan of Newly Opened and Actual

FY	Plan	Actual
2023	4,700	5,800 (430)
2024	10,400	1,835 (65)
2025	14,000	-
Cumulative total	29,100	7,635 (495)

※ Figures in parentheses are the number of units from expansion of existing locations.

- Cumulative total of 1,835 units (Newly Opened : 1,770 units, Expansion of existing facilities : 65 units) opened by March 2024.

■ Closed March 2024 (4 facilities 187 units )

Facilities	Location	Type	Units
Mizue5	Tokyo	Container	27
Higashimurayama Akitsucho	Tokyo	Container	85
Mizumoto2	Tokyo	Container	45
Ochanomizu	Tokyo	Indoor Storage Unit Type	30

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.