

May 8th, 2024

To Whom It May Concern

Company Name: Arealink Co., Ltd.
 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
 Inquiries: Yasuaki Otaki
 Board Director, Head of
 Administrative Division
 TEL 03 – 3526 – 8555

Monthly Data April 2024

■Status of Hello Storage Facilities at end- April 2024

2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	101,593	101,914	102,981	103,720								
Units in use	89,751	90,325	91,529	91,781								
Utilization Rate	88.34	88.63	88.88	88.49								
Existing Facilities Utilization Rate	90.61	90.98	91.62	91.54								
New Facilities Utilization Rate	50.25	52.46	53.02	52.74								

*New facilities are locations opened within the last two years. For 2024 (FY12/24), new facilities are those opened in 2023 and 2024.

■Change over the Last Five Years

	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12
Total Units	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379
Units in use	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509
Utilization Rate	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29
Existing Facilities Utilization Rate	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10
New Facilities Utilization Rate	39.14	50.73	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01

• Existing Facilities : The utilization rate remains at more than 91%.

• New Facilities : The utilization rate remains high.

Reference: Monthly Data April 2023,

Existing Facilities Utilization Rate: 91.39%

New Facilities Utilization Rate : 60.88%

■Newly Opened April 2024 (20 facilities 832 units)

Facilities	Location	Type	Units
Osaka Fukushima Ebie	Osaka	Container	51
Koga Chayashinden	Ibaraki	Container	36
Wakamatsu Futajima	Fukuoka	Container	29

Kanazawa Kuroda	Ishikawa	Container	25
Inagi Sakahama	Tokyo	Container	27
Hinoshi Hino	Tokyo	Container	19
Ushikucho	Ibaraki	Container	30
Shimonoseki Hiedanishimachi	Yamaguchi	Container	19
Okinawa Chibana	Okinawa	Container	27
Showacho Saijo	Yamanashi	Container	29
Numazu Midorigaoka	Shizuoka	Container	29
Toyokawa Sakuragaoka2	Aichi	Container	19
Higashiosaka Nakaishikiricho	Osaka	Container	26
Kashiwa Shukurenji	Chiba	Container	36
Kariya Hajodonishimachi	Aichi	Container	31
Shinokachimachi2	Tokyo	Indoor Storage Unit Type	30
Shizuoka Nishinakahara	Shizuoka	Indoor Storage Unit Type	20
Tama-plaza	Kanagawa	Indoor Storage Unit Type	256
Hamura Ozakudai	Tokyo	Indoor Storage Unit Type	41
Naha Uema	Okinawa	Self-Storage Mini	52

■ Plan of Newly Opened and Actual

FY	Plan	Actual
2023	4,700	5,800 (430)
2024	10,400	2,725 (123)
2025	14,000	-
Cumulative total	29,100	8,525 (553)

※Figures in parentheses are the number of units from expansion of existing locations.

- Cumulative total of 2,725 units (Newly Opened : 2,602 units, Expansion of existing facilities : 123 units) opened by April 2024.

■ Closed April 2024 (8 facilities 174 units)

Facilities	Location	Type	Units
Izumiotu Anada	Osaka	Container	55

Fujiidera Hojocho	Osaka	Container	17
Koto Edagawa	Tokyo	Indoor Storage Unit Type	93
Bike parking Tokorozawa Kusunokidai	Saitama	Container	1
Bike parking Nakarokugo	Tokyo	Container	2
Bike parking Machida Kanamori 2 chome	Tokyo	Container	4
Bike parking Fuchu Wakamatsucho	Tokyo	Container	1
Bike parking Totsuka Fukayacho	Kanagawa	Container	1

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.