

June 6th, 2024

To Whom It May Concern

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 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data May 2024

■Status of Hello Storage Facilities at end- May 2024

2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	101,593	101,914	102,981	103,720	104,149							
Units in use	89,751	90,325	91,529	91,781	91,705							
Utilization Rate	88.34	88.63	88.88	88.49	88.05							
Existing Facilities Utilization Rate	90.61	90.98	91.62	91.54	91.27							
New Facilities Utilization Rate	50.25	52.46	53.02	52.74	52.98							

*New facilities are locations opened within the last two years. For 2024 (FY12/24), new facilities are those opened in 2023 and 2024.

■Change over the Last Five Years

	2019.6	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12
Total Units	93,372	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379
Units in use	70,064	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509
Utilization Rate	75.04	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29
Existing Facilities Utilization Rate	81.10	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10
New Facilities Utilization Rate	39.14	50.73	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01

• Existing Facilities : The utilization rate remains at more than 91%.

• New Facilities : The utilization rate remains high.

Reference: Monthly Data May 2023,

Existing Facilities Utilization Rate: 91.11%

New Facilities Utilization Rate : 58.50%

■Newly Opened May 2024 (16 facilities 591 units)

Facilities	Location	Type	Units
Nishikasai2	Tokyo	Container	46
Taisho Minamiokajima	Osaka	Container	41
Iruma Ogimachiya2	Saitama	Container	30

Ritto Takano	Shiga	Container	46
Funabashi Hinode	Chiba	Container	62
Kawazakishi Yamatocho	Niigata	Container	28
Totsuka Higashimatanochi	Kanagawa	Container	50
Yuki Yotsukyo	Ibaraki	Container	32
Asakura Tsutsumi	Fukuoka	Container	28
Sakai Fukaikitamachi	Osaka	Container	51
Tsurugashima Fujigane	Saitama	Container	16
Taihaku Higashinakada3	Miyagi	Container	59
Ichinomiya Azura	Aichi	Container	28
Yokosuka Sanocho2	Kanagawa	Indoor Storage Unit Type	19
Shibamata 7chome	Tokyo	Indoor Storage Unit Type	23
Taihaku Yagiyamakasumicho	Miyagi	Indoor Storage Unit Type	32

■ Plan of Newly Opened and Actual

FY	Plan	Actual
2023	4,700	5,800 (430)
2024	10,400	3,353 (160)
2025	14,000	-
Cumulative total	29,100	9,153 (590)

※Figures in parentheses are the number of units from expansion of existing locations.

- Cumulative total of 3,353 units (Newly Opened : 3,193 units, Expansion of existing facilities : 160 units) opened by May 2024.

■ Closed May 2024 (6 facilities 208 units)

Facilities	Location	Type	Units
Nakano Nogata	Tokyo	Indoor Storage Unit Type	71
Shimochiai	Tokyo	Indoor Storage Unit Type	65
Komae Izumihoncho	Tokyo	Container	32
Saitama Nishiurawa2	Saitama	Container	34
Nishikameari	Tokyo	Container	3

Kawaguchi Kamiaoki2	Saitama	Container	3
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※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.