

September 5th, 2024

To Whom It May Concern

Company Name: Arealink Co., Ltd.
 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data August 2024

■Status of Hello Storage Facilities at end- August 2024

2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	101,593	101,914	102,981	103,720	104,149	104,812	105,600	106,300				
Units in use	89,751	90,325	91,529	91,781	91,705	91,859	92,141	92,599				
Utilization Rate	88.34	88.63	88.88	88.49	88.05	87.64	87.25	87.11				
Existing Facilities Utilization Rate	90.61	90.98	91.62	91.54	91.27	91.25	91.02	91.02				
New Facilities Utilization Rate	50.25	52.46	53.02	52.74	52.98	51.88	53.14	54.25				

*New facilities are locations opened during and after the previous fiscal year. For FY12/24, new facilities are those opened during FY12/23 and FY12/2024.

■Change over the Last Five Years

	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6
Total Units	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379	104,812
Units in use	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509	91,859
Utilization Rate	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29	87.64
Existing Facilities Utilization Rate	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10	91.25
New Facilities Utilization Rate	50.73	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01	51.88

- Existing Facilities : The utilization rate remains at more than 91%.
- New Facilities : The utilization rate exceeded 54% and remains high.

Reference: Monthly Data August 2023,

Existing Facilities Utilization Rate: 90.72%

New Facilities Utilization Rate : 53.21%

■Newly Opened August 2024 (24 facilities 771 units)

Facilities	Location	Type	Units
Neyagawa Takakura	Osaka	Container	25
Niigata Chuoku Shinwa	Niigata	Container	23
Katsushika Shibamata2	Tokyo	Container	26

Nerima Takanodai	Tokyo	Container	40
Kadoma Ebatacho	Osaka	Container	22
Toyohashi Ushikawacho	Aichi	Container	37
Toyota Koshidocho	Aichi	Container	31
Ibaraki Sho	Osaka	Container	65
Sanda Teramuracho	Hyogo	Container	39
Kakogawa Onoe4	Hyogo	Container	14
Sagamihara Shimokuzawa	Kanagawa	Container	15
Hanno Kawadera	Saitama	Container	38
Miyashiro Dobutsu	Saitama	Container	21
Saitama Omiya Hasunuma	Saitama	Container	33
Yotsukaido Monenosato2	Chiba	Container	39
Sagamihara Higashifuchinobe	Kanagawa	Container	29
Sakura Ino	Chiba	Container	36
Toyohashi Imureminami	Aichi	Container	29
Kusatsu Noji	Shiga	Container	37
Konan Akadojicho	Aichi	Container	26
Moji Shimomaiso	Fukuoka	Indoor Storage Unit Type	29
Bike Box Kaizawamachi Kita	Gumma	Container	5
Kyoto Fushimi Daigo	Kyoto	Self-Storage Mini	57
Hachioji Dairakujimachi	Tokyo	Self-Storage Mini	55

■ Plan of Newly Opened and Actual

FY	Plan	Actual
2023	4,700	5,800 (430)
2024	10,400	5,946 (311)
2025	14,000	-
Cumulative total	29,100	11,746 (741)

※Figures in parentheses are the number of units from expansion of existing locations.

- Cumulative total of 5,946 units (Newly Opened : 5,635 units, Expansion of existing facilities : 311 units) opened by August 2024.

■Closed August 2024 (2 facilities 147 units)

Facilities	Location	Type	Units
Sagamihara Higashihashimoto	Kanagawa	Container	92
Atsugi Yamagiwa2	Kanagawa	Container	55

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.