

November 7th, 2024

To Whom It May Concern

Company Name: Arealink Co., Ltd.
 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data October 2024

■Status of Hello Storage Facilities at end- October 2024

2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	101,593	101,914	102,981	103,720	104,149	104,812	105,600	106,300	107,634	108,675		
Units in use	89,751	90,325	91,529	91,781	91,705	91,859	92,141	92,599	93,183	93,895		
Utilization Rate	88.34	88.63	88.88	88.49	88.05	87.64	87.25	87.11	86.57	86.40		
Existing Facilities Utilization Rate	90.61	90.98	91.62	91.54	91.27	91.25	91.02	91.02	91.21	91.33		
New Facilities Utilization Rate	50.25	52.46	53.02	52.74	52.98	51.88	53.14	54.25	52.19	52.85		

*New facilities are locations opened during and after the previous fiscal year. For FY12/24, new facilities are those opened during FY12/23 and FY12/2024.

■Change over the Last Five Years

	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6
Total Units	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379	104,812
Units in use	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509	91,859
Utilization Rate	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29	87.64
Existing Facilities Utilization Rate	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10	91.25
New Facilities Utilization Rate	50.73	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01	51.88

- Existing Facilities : The utilization rate remains at more than 91%.
- New Facilities : The utilization rate remains high, although the number of units opened has increased.

Reference: Monthly Data October 2023,
 Existing Facilities Utilization Rate: 90.98%
 New Facilities Utilization Rate : 53.15%

■Newly Opened October 2024 (37 facilities 1,164 units)

Facilities	Location	Type	Units
Karuizawa Oiwake	Nagano	Container	27
Yashiomiami Kawasaki	Saitama	Container	41
Hirakata Nakamiya2	Osaka	Container	36

Yodogawa Kashima2	Osaka	Container	61
Mizumoto4	Tokyo	Container	125
Katano Kuraji	Osaka	Container	24
Gamagori Fusocho	Aichi	Container	22
Nagata Kaiuncho	Hyogo	Container	55
Itoshima Shinowarahigashi	Fukuoka	Container	22
Ome Morishitacho2	Tokyo	Container	39
Shibukawa Kanai	Gumma	Container	29
Toride Yumemino	Ibaraki	Container	32
Machida Aiharamachi3	Tokyo	Container	20
Suzuka Nishijo	Mie	Container	30
Oita Higashihama	Oita	Container	19
Ishinomaki Shinsakaicho	Miyagi	Container	23
Sagamiono2	Kanagawa	Container	18
Hinodemachi4	Tokyo	Container	22
Fukuyama Matsunagacho	Hiroshima	Container	28
Maebashi Iwagamimachi	Gumma	Container	32
Ebetsu Bunkyo dai	Hokkaido	Container	29
Shimonoseki Kamishinchicho	Yamaguchi	Container	14
Nogata Tonno	Fukuoka	Container	31
Akita Iijimakokucho	Akita	Container	19
Fujiyoshida Shimoyoshida	Yamanashi	Container	32
Kashiwanoha4	Chiba	Container	28
Osaki Furukawafukura	Miyagi	Container	30
Saitama Futtono	Saitama	Container	23
Kure Hondori	Hiroshima	Container	29
Kasuya Sasagurimachi2	Fukuoka	Container	25
Ichihara Yawata2	Chiba	Container	29
Nonoichi Sugaharamachi	Ishikawa	Container	34
Maebashi Mitsumatamachi	Gumma	Container	18
Aomori Kusushi	Aomori	Container	29
Satte Naka1chome	Saitama	Indoor Storage Unit Type	25

Nishishinjuku 4chome	Tokyo	Indoor Storage Unit Type	37
Gifu Hakusancho	Gifu	Indoor Storage Unit Type	27

■Plan of Newly Opened and Actual

FY	Plan	Actual
2023	4,700	5,800 (430)
2024	10,400	8,703 (430)
2025	14,000	-
Cumulative total	29,100	14,503 (860)

※Figures in parentheses are the number of units from expansion of existing locations.

- Cumulative total of 8,703 units (Newly Opened : 8,273 units, Expansion of existing facilities : 430 units) opened by October 2024.

■Closed October 2024 (1 facility 23 units)

Facilities	Location	Type	Units
Yokohama Gumyojicho	Kanagawa	Container	23

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.