

December 5th, 2024

To Whom It May Concern

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 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data November 2024

■Status of Hello Storage Facilities at end- November 2024

2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	101,593	101,914	102,981	103,720	104,149	104,812	105,600	106,300	107,634	108,675	109,658	
Units in use	89,751	90,325	91,529	91,781	91,705	91,859	92,141	92,599	93,183	93,895	94,309	
Utilization Rate	88.34	88.63	88.88	88.49	88.05	87.64	87.25	87.11	86.57	86.40	86.00	
Existing Facilities Utilization Rate	90.61	90.98	91.62	91.54	91.27	91.25	91.02	91.02	91.21	91.33	91.12	
New Facilities Utilization Rate	50.25	52.46	53.02	52.74	52.98	51.88	53.14	54.25	52.19	52.85	53.58	

*New facilities are locations opened during and after the previous fiscal year. For FY12/24, new facilities are those opened during FY12/23 and FY12/2024.

■Change over the Last Five Years

	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6
Total Units	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379	104,812
Units in use	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509	91,859
Utilization Rate	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29	87.64
Existing Facilities Utilization Rate	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10	91.25
New Facilities Utilization Rate	50.73	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01	51.88

- Existing Facilities : The utilization rate remains at more than 91%.
- New Facilities : The utilization rate remains high, although the number of units opened has increased.

Reference: Monthly Data November 2023,

Existing Facilities Utilization Rate: 90.94%

New Facilities Utilization Rate : 55.47%

■Newly Opened November 2024 (28 facilities 1,014 units)

Facilities	Location	Type	Units
Niihori4	Tokyo	Container	62
Tobitakyuekimae	Tokyo	Container	48
Ageo Oyahongo	Saitama	Container	30

Ichihara Aoyagi	Chiba	Container	25
Toda Sasame3	Saitama	Container	48
Nanyo2	Aichi	Container	31
Hamamatsu Higashi-wakabayashicho	Shizuoka	Container	35
Tsukisamuhigashi-yonjo	Hokkaido	Container	35
Osaka Tsurumibashi	Osaka	Container	49
Chikujogun Kogemachi	Fukuoka	Container	17
Tamaku Seki2	Kanagawa	Container	50
Chitose Osatsuekimae	Hokkaido	Container	29
Iwamizawa Kitaichijonishi	Hokkaido	Container	31
Sapporo Nishiku Nishino	Hokkaido	Container	17
Hino Horinouchi	Tokyo	Container	27
BakusokuBOX Shimizusodeshi supported by Hello Storage	Shizuoka	Container	58
Yonezawa Bansei	Yamagata	Container	30
Okudo5	Tokyo	Container	33
Sendai Izumi Matsumori	Miyagi	Container	39
Daisen Omagari	Akita	Container	30
Tsushima Minamihommachi	Aichi	Container	30
Tsuruoka Daihojimachi2	Yamagata	Container	28
Hikone Jizochō	Shiga	Container	25
Osaka Hiranomachi	Osaka	Indoor Storage Unit Type	58
Takadanobaba 1chome	Tokyo	Indoor Storage Unit Type	29
Yatsurugi	Aichi	Indoor Storage Unit Type	26
Fujiidera Hojocho	Osaka	Self-Storage Mini	46
Koshigaya Higashiosawa	Saitama	Self-Storage Mini	48

■ Plan of Newly Opened and Actual

FY	Plan	Actual
2023	4,700	5,800 (430)
2024	10,400	9,718 (431)
2025	14,000	-

Cumulative total	29,100	15,518 (861)
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※ Figures in parentheses are the number of units from expansion of existing locations.

- Cumulative total of 9,718 units (Newly Opened : 9,287 units, Expansion of existing facilities : 431 units) opened by November 2024.

■ Closed November 2024 (2 facility 46 units)

Facilities	Location	Type	Units
Musashishinjoekimae	Kanagawa	Container	26
Nakahara Miyauchi	Kanagawa	Container	20

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.