

January 9th, 2025

To Whom It May Concern

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 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data December 2024

■Status of Hello Storage Facilities at end- December 2024

2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	101,593	101,914	102,981	103,720	104,149	104,812	105,600	106,300	107,634	108,675	109,658	110,442
Units in use	89,751	90,325	91,529	91,781	91,705	91,859	92,141	92,599	93,183	93,895	94,309	94,883
Utilization Rate	88.34	88.63	88.88	88.49	88.05	87.64	87.25	87.11	86.57	86.40	86.00	85.91
Existing Facilities Utilization Rate	90.61	90.98	91.62	91.54	91.27	91.25	91.02	91.02	91.21	91.33	91.12	90.90
New Facilities Utilization Rate	50.25	52.46	53.02	52.74	52.98	51.88	53.14	54.25	52.19	52.85	53.58	55.95

*New facilities are locations opened during and after the previous fiscal year. For FY12/24, new facilities are those opened during FY12/23 and FY12/2024.

■Change over the Last Five Years

	2019.12	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6
Total Units	96,067	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379	104,812
Units in use	73,815	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509	91,859
Utilization Rate	76.84	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29	87.64
Existing Facilities Utilization Rate	82.40	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10	91.25
New Facilities Utilization Rate	50.73	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01	51.88

- The number of total units exceeded 110,000 units.
- The utilization rate of both existing facilities and new Facilities remain high.

Reference: Monthly Data December 2023,

Existing Facilities Utilization Rate: 91.10%

New Facilities Utilization Rate : 57.01%

■Newly Opened December 2024 (26 facilities 823 units)

Facilities	Location	Type	Units
Shiki Shimomuneoka2	Saitama	Container	38
Uji Isedacho	Kyoto	Container	20
Suma Kitaochiai	Hyogo	Container	55

Higashi-tokorozawa 4chome	Saitama	Container	48
Higashiosaka Nishi-ishikiricho	Osaka	Container	49
Satte Naka2	Saitama	Container	25
Kyoto Kizugawa2	Kyoto	Container	30
Izumiotu Ikeuracho	Osaka	Container	36
Uruma Maehara	Okinawa	Container	45
Hiroshima Kuchitaminami	Hiroshima	Container	43
Sakushi Iwamurada4	Nagano	Container	31
Fukuroi Kakenoue2	Shizuoka	Container	22
Fukuoka Minamiku Hibu2	Fukuoka	Container	46
Kawaguchi Angyoryonegishi	Saitama	Container	36
Mihara Miyaura	Hiroshima	Container	19
Takayama Sanfukujimachi	Gifu	Container	32
Motohachiojimachi	Tokyo	Container	21
Niigata Higashiku Fujimicho2	Niigata	Container	23
Ota Nishishimmachi	Gumma	Container	22
Fukui Kida	Fukui	Container	23
Gifu Fukumitsunishi	Gifu	Container	21
Funabashi Takinoi	Chiba	Container	16
Hello Container Shimmeicho supported by Hello Storage	Saitama	Container	6
Happy Storage Nagoya Chiyoda 5chome	Aichi	Indoor Storage Unit Type	42
Shimonoseki Karatocho	Yamaguchi	Indoor Storage Unit Type	24
Yoshikawa Sakaecho	Saitama	Self-Storage Mini	50

■ Plan of Newly Opened and Actual

FY	Plan	Actual
2023	4,700	5,800 (430)
2024	10,400	10,545 (435)
2025	14,000	-
Cumulative total	29,100	16,345 (865)

※Figures in parentheses are the number of units from expansion of existing locations.

- Cumulative total of 10,545 units (Newly Opened : 10,110 units, Expansion of existing facilities : 435 units) opened by December 2024.

■ Closed December 2024 (2 facilities 70 units)

Facilities	Location	Type	Units
Nishio Yorizumicho	Aichi	Container	29
Shibuyaekimae	Tokyo	Indoor Storage Unit Type	41

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.