

February 6th, 2025

To Whom It May Concern

Company Name: Arealink Co., Ltd.
Representative: Yoshika Suzuki
President and CEO
(Securities Code: 8914, TSE Standard section)
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Monthly Data January 2025

■Status of Hello Storage Facilities at end- January 2025

2025	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	111,331											
Units in use	94,813											
Utilization Rate	85.16											
Existing Facilities Utilization Rate	89.72											
New Facilities Utilization Rate	44.86											

*New facilities are locations opened during and after the previous fiscal year. For FY12/25, new facilities are those opened during FY12/24 and FY12/2025.

■Change over the Last Five Years

	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6	2024.12
Total Units	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379	104,812	110,442
Units in use	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509	91,859	94,883
Utilization Rate	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29	87.64	85.91
Existing Facilities Utilization Rate	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10	91.25	90.90
New Facilities Utilization Rate	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01	51.88	55.95

- Existing Facilities: The utilization rate remains high.
- New Facilities: The utilization rate decreased due to the increase in the number of stores of new units from the previous year, but it is within expectations.

Reference: Monthly Data January 2024,
Existing Facilities Utilization Rate: 90.61%
New Facilities Utilization Rate : 50.25%

■Newly Opened January 2025

34 facilities 1,001 units

(New units : 33 facilities 984 units , New units through the partner system : 1 facility 17 units)

Store Opening Scheme	Facilities	Location	Type	Units
Arealink	Kumagaya Ishihara	Saitama	Container	22

Arealink	Kawanishi Mino2	Hyogo	Container	43
Arealink	Kyoto Kogaazumacho	Kyoto	Container	31
Arealink	Himeji Nishiyumesakidai	Hyogo	Container	32
Arealink	Oizumi5	Tokyo	Container	45
Arealink	Kyoto Yawatagenjigaito2	Kyoto	Container	23
Arealink	Ube Nishikajigaeshi2	Yamaguchi	Container	25
Arealink	Yamashina Nishino2	Kyoto	Container	31
Arealink	Katsushika Ohanajaya	Tokyo	Container	54
Arealink	Akiruno Sedoka	Tokyo	Container	32
Arealink	Higashiome	Tokyo	Container	38
Arealink	Ayase Ochiaikita	Kanagawa	Container	30
Arealink	Hachioji Tatemachi2	Tokyo	Container	24
Arealink	Tsuchiura Nagakuni	Ibaraki	Container	26
Arealink	Iwakishi Onahama	Fukushima	Container	27
Arealink	Soka Inari2	Saitama	Container	25
Arealink	Kirishima Kokubushimmachi	Kagoshima	Container	32
Arealink	Mikishibamachi	Hyogo	Container	32
Arealink	Gumma Fujiokaekimae	Gumma	Container	32
Arealink	Gyoda Nagano	Saitama	Container	20
Arealink	Kawaguchi Auto kita5	Saitama	Container	30
Arealink	Musashimurayama Zambori	Tokyo	Container	26
Arealink	Ogaki Fukutacho	Gifu	Container	21
Arealink	Hanamigawa Sankakucho2	Chiba	Container	25
Arealink	Gotembashi Kawashimata	Shizuoka	Container	25
Arealink	Utsunomiya Yoto	Tochigi	Container	28
Arealink	Tondabayashi Koda	Osaka	Container	17
Arealink	Tateyama Shimosanagura	Chiba	Container	27
Partner	Ota Nijjimacho	Gumma	Container	17
Arealink	Saitama Omiya Hasunuma2	Saitama	Indoor Storage Unit Type	26
Arealink	Kobe Sannomiya	Hyogo	Indoor Storage Unit Type	19
Arealink	Sagamihara Chuo3chome	Kanagawa	Indoor Storage Unit Type	31
Arealink	Motosumiyoshi2	Kanagawa	Indoor Storage Unit Type	35

Arealink	Numazu Nishisawada	Shizuoka	Self-Storage Mini	50
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※Partner : Facilities managed by Arealink through contract with existing self-storage providers nationwide

■Plan of Newly Opened and Actual

FY	Plan	Actual
2023	4,700	5,800 (430)
2024	10,400	10,545 (435)
2025	14,000	1,011 (10)
Cumulative total	29,100	17,356 (875)

※Figures in parentheses are the number of units from expansion of existing locations.

- Cumulative total of 1,011 units (Newly Opened : 1,001 units, Expansion of existing facilities : 10 units) opened by January 2025.

■Closed January 2025 (1 facility 39 units)

Facilities	Location	Type	Units
Nishikawaguchi	Saitama	Container	39

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.