

March 6th, 2025

To Whom It May Concern

Company Name: Arealink Co., Ltd.
 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data February 2025

■Status of Hello Storage Facilities at end- February 2025

2025	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	111,331	112,495										
Units in use	94,813	95,645										
Utilization Rate	85.16	85.02										
Existing Facilities Utilization Rate	89.72	89.74										
New Facilities Utilization Rate	44.86	47.60										

*New facilities are locations opened during and after the previous fiscal year. For FY12/25, new facilities are those opened during FY12/24 and FY12/2025.

■Change over the Last Five Years

	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6	2024.12
Total Units	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379	104,812	110,442
Units in use	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509	91,859	94,883
Utilization Rate	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29	87.64	85.91
Existing Facilities Utilization Rate	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10	91.25	90.90
New Facilities Utilization Rate	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01	51.88	55.95

- Existing Facilities: The utilization rate remains high.
- New Facilities: The utilization rate are gradually increasing, although the number of new units increased significantly in the previous year.

Reference: Monthly Data February 2024,
 Existing Facilities Utilization Rate: 90.98%
 New Facilities Utilization Rate : 52.46%

■Newly Opened February 2025

37 facilities 1,280 units

(New units : 21 facilities 638 units , New units through the partner system : 16 facilities 642 units)

Store Opening Scheme	Facilities	Location	Type	Units
Arealink	Muko Kaidecho	Kyoto	Container	27

Arealink	Machida Morino	Tokyo	Container	40
Arealink	Iruma Azumacho	Saitama	Container	21
Arealink	Otsu Katata	Shiga	Container	40
Arealink	Sendai Aoba Miyamachi2	Miyagi	Container	27
Arealink	Iwatsuki Honjuku	Saitama	Container	16
Arealink	Tokushima Hachimancho2	Tokushima	Container	28
Arealink	Beppu Minamimachi	Oita	Container	29
Arealink	Tosu Yaritamachi	Saga	Container	25
Partner	Trunk room Moriyama Daimon supported by Hello Storage	Shiga	Container	57
Partner	Trunk room Moriyama Chishiro supported by Hello Storage	Shiga	Container	23
Partner	Trunk room Hikone supported by Hello Storage	Shiga	Container	18
Partner	Trunk room Omihachiman supported by Hello Storage	Shiga	Container	34
Arealink	Ashikaga Yamagawacho	Tochigi	Container	31
Arealink	Odawara Tajima	Kanagawa	Container	33
Arealink	Toyokawa Noguchicho	Aichi	Container	36
Arealink	Tokai Yabumachi	Aichi	Container	23
Arealink	Utsunomiya Nishikawata	Tochigi	Container	33
Arealink	Okayama Higashiune	Okayama	Container	18
Arealink	Sodegauraekimae2	Chiba	Container	17
Arealink	Chiba Nakanishicho	Chiba	Container	18
Partner	Hitachiota	Ibaraki	Container	25
Partner	Trunk room Ryuo supported by Hello Storage	Shiga	Indoor Storage Unit Type	17
Partner	Trunk room MoriyamaekimaeA supported by Hello Storage	Shiga	Indoor Storage Unit Type	17
Partner	Trunk room MoriyamaekimaeB supported by Hello Storage	Shiga	Indoor Storage Unit Type	11
Partner	Nihombashi Suitengumae	Tokyo	Indoor Storage Unit Type	59
Partner	Kitahachioji2	Tokyo	Indoor Storage Unit Type	39
Partner	Nagasaki Kabashimacho	Nagasaki	Indoor Storage Unit Type	30
Arealink	Tsurumi Nakadori	Kanagawa	Indoor Storage Unit Type	36
Partner	MONOBOX Kyoto Nijoten supported by Hello Storage	Kyoto	Indoor Storage Unit Type	195
Arealink	Takatsu Futago	Kanagawa	Indoor Storage Unit Type	43
Partner	Happy Storage Hakodate Mihara	Hokkaido	Indoor Storage Unit Type	31
Partner	Happy Storage Hakodate Nagomi	Hokkaido	Indoor Storage Unit Type	27

Partner	Happy Storage Sapporo Nijuyonken	Hokkaido	Indoor Storage Unit Type	35
Partner	Bike container Moriyama Fuke supported by Hello Storage	Shiga	Container	24
Arealink	Mihama Isobe	Chiba	Self-Storage Mini	32
Arealink	Setagaya Ikejiri2	Tokyo	Self-Storage Mini	65

※Partner : Facilities managed by Arealink through contract with existing self-storage providers nationwide

■Plan of Newly Opened and Actual

Cumulative total of 1,011 units (Newly Opened : 1,001 units, Expansion of existing facilities : 10 units) opened by February 2025.

Store Opening Scheme	FY12/25	
	Plan	Actual
Arealink	10,000	1,642 (20)
Partner	5,000	659
Cumulative total	15,000	2,301 (20)

※Figures in parentheses are the number of units from expansion of existing locations.

■Closed February 2025 (6 facilities 329 units)

Facilities	Location	Type	Units
Funabashi Komegasakicho	Chiba	Container	127
Matsukawado	Aichi	Container	34
Kawaguchi Angyo Inter	Saitama	Container	19
Bike box Kawasaki Higashiogura	Kanagawa	Container	3
Mitaka Jindaiji	Tokyo	Container	114
Tokorozawa Shimoyasumatsu	Saitama	Container	32

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.