

To Whom It May Concern

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 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data March 2025

■ Status of Hello Storage Facilities at end- March 2025

2025	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	111,331	112,495	113,416									
Units in use	94,813	95,645	97,134									
Utilization Rate	85.16	85.02	85.64									
Existing Facilities Utilization Rate	89.72	89.74	90.45									
New Facilities Utilization Rate	44.86	47.60	51.01									

*New facilities are locations opened during and after the previous fiscal year. For FY12/25, new facilities are those opened during FY12/24 and FY12/2025.

■ Change over the Last Five Years

	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6	2024.12
Total Units	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379	104,812	110,442
Units in use	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509	91,859	94,883
Utilization Rate	78.08	80.66	83.39	85.86	87.56	89.36	89.2	88.29	87.64	85.91
Existing Facilities Utilization Rate	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10	91.25	90.90
New Facilities Utilization Rate	51.26	65.1	64.78	67.54	56.58	60.81	53.92	57.01	51.88	55.95

- Existing Facilities: The utilization rate exceeded 90% and remains high.
- New Facilities: The utilization rate exceeded 51% and are gradually increasing, although the number of new units increased significantly in the previous year.

Reference: Monthly Data March 2024,

Existing Facilities Utilization Rate : 91.62%

New Facilities Utilization Rate : 53.02%

■ Newly Opened March 2025

41 facilities 1,244 units

(New units: 27 facilities 866 units, New units through the partner system 14 facilities 378 units)

Store Opening Scheme	Facilities	Location	Type	Units
Arealink	Saitama Kamiokubo	Saitama	Container	74
Arealink	Saitama Shibahara	Saitama	Container	59
Arealink	Kaizuka Ishizai	Osaka	Container	25
Arealink	Adachi Saranuma	Tokyo	Container	41
Arealink	Koshigaya Omichi	Saitama	Container	24
Arealink	Kiyose Nakazato3	Tokyo	Container	35
Arealink	Kanazawa Fukumasu	Ishikawa	Container	29
Arealink	Kasukabe Bingohigashi	Saitama	Container	32
Arealink	Hanakoganei2	Tokyo	Container	20
Arealink	Urawamisono3	Saitama	Container	38
Arealink	Kyoto Shimotoba3	Kyoto	Container	28
Arealink	Izumi Migata	Osaka	Container	38
Arealink	Kanoya Tasakicho	Kagoshima	Container	21
Arealink	Koriyama Yatsuyamada	Fukushima	Container	32
Partner	Container Omotecho supported by Hello Storage	Gumma	Container	19
Partner	Container Amagawa-oshimamachi2 supported by Hello Storage	Gumma	Container	8
Partner	Container Takazekimachi supported by Hello Storage	Gumma	Container	25
Arealink	Ise Misonocho	Mie	Container	30
Arealink	Takasago Amidacho	Hyogo	Container	29
Arealink	Handa Hanazonocho	Aichi	Container	27
Arealink	Hita Sambommatsu	Oita	Container	29
Partner	Rental Shuno Nakao supported by Hello Storage	Saitama	Container	46
Arealink	Soga3	Chiba	Container	22
Arealink	Higashiura3	Aichi	Container	31
Arealink	Fujishi Matsuoka	Shizuoka	Container	32
Arealink	Higashiomi Owakicho2	Shiga	Container	23
Arealink	Narita Teradai	Chiba	Container	16
Arealink	Kochi Sambashi	Kochi	Container	18

Partner	Happy Storage Kasugai Higashinocho	Aichi	Container	14
Arealink	Wakabayashi Tomizuka2	Miyagi	Indoor Storage Unit Type	34
Arealink	Hachimanyama2	Tokyo	Indoor Storage Unit Type	35
Partner	Happy Storage Niigata Higashidekijima	Niigata	Indoor Storage Unit Type	29
Partner	Happy Storage Yamagata Minamiharamachi	Yamagata	Indoor Storage Unit Type	34
Partner	Happy Storage Morioka Nagatacho	Iwate	Indoor Storage Unit Type	38
Partner	Happy Storage Obihiro Nishi 16jo-minami 33chome	Hokkaido	Indoor Storage Unit Type	32
Partner	Happy Storage Himeji Shikama Nodacho	Hyogo	Indoor Storage Unit Type	33
Partner	Happy Storage Tomakomai Yanagicho 4chome	Hokkaido	Indoor Storage Unit Type	38
Partner	Happy Storage Yokkaichi Shironishicho	Mie	Indoor Storage Unit Type	25
Partner	Happy Storage Kushiro Shimbashiodori	Hokkaido	Indoor Storage Unit Type	30
Partner	Shinsayama Bike Park supported by Hello Storage	Saitama	Container	7
Arealink	Shizuoka Mariko	Shizuoka	Self-Storage Mini	44

※Partner: Facilities managed by Arealink through contract with existing self-storage providers nationwide

■ Plan of Newly Opened and Actual

Cumulative total of 3,555 units (Newly Opened: 3,525 units, Expansion of existing facilities 30 units) opened by March 2025.

Store Opening Scheme	FY12/25	
	Plan	Actual
Arealink	10,000	2,518 (30)
Partner	5,000	1,037
Cumulative total	15,000	3,555 (30)

※Figures in parentheses are the number of units from expansion of existing locations.

■ Closed March 2025

2 facilities 98 units

Facilities	Location	Type	Units
Kyoto Saiin	Kyoto	Container	54
Sako	Aichi	Container	44

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.