

May 8th, 2025

To Whom It May Concern

Company Name: Arealink Co., Ltd.
 Representative: Yoshika Suzuki
 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data April 2025

■ Status of Hello Storage Facilities at end- April 2025

2025	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	111,331	112,495	113,416	116,648								
Units in use	94,813	95,645	97,134	98,708								
Utilization Rate	85.16	85.02	85.64	84.62								
Existing Facilities Utilization Rate	89.72	89.74	90.45	90.43								
New Facilities Utilization Rate	44.86	47.60	51.01	50.89								

*New facilities are locations opened during and after the previous fiscal year. For FY12/25, new facilities are those opened during FY12/24 and FY12/2025.

■ Change over the Last Five Years

	2020.6	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6	2024.12
Total Units	98,289	97,885	97,836	97,784	97,657	98,581	99,677	101,379	104,812	110,442
Units in use	76,743	78,958	81,583	83,960	85,504	88,092	88,907	89,509	91,859	94,883
Utilization Rate	78.08	80.66	83.39	85.86	87.56	89.36	89.20	88.29	87.64	85.91
Existing Facilities Utilization Rate	80.68	82.17	84.03	86.72	88.46	90.73	90.96	91.10	91.25	90.90
New Facilities Utilization Rate	51.26	65.10	64.78	67.54	56.58	60.81	53.92	57.01	51.88	55.95

- Existing Facilities: The utilization rate exceeded 90% and remains high.
- New Facilities: The utilization rate exceeded 50% and remained high, although the number of units opened had significantly increased

Reference: Monthly Data April 2024,

Existing Facilities Utilization Rate : 91.54%

New Facilities Utilization Rate : 52.74%

■ Newly Opened April 2025

101 facilities 3,332 units

(New units: 34 facilities 1,073 units , New units through the partner system 67 facilities 2,259 units)

Store Opening Scheme	Facilities	Location	Type	Units
Arealink	Kisarazu Kanedahigashi	Chiba	Container	25
Partner	Rental Shuno Tajima 9chome supported by Hello Storage	Saitama	Container	51
Arealink	Shikahama7	Tokyo	Container	46
Arealink	Zama Hibarigaoka2	Kanagawa	Container	23
Arealink	Kawagoe Kosemba2	Saitama	Container	39
Arealink	Chigasaki Hagisono2	Kanagawa	Container	30
Arealink	Kashiwa Funato	Chiba	Container	59
Arealink	Takasaki Tokiwacho	Gumma	Container	25
Partner	Kumagaya Hiharu	Saitama	Container	17
Arealink	Hachinohe Ishido	Aomori	Container	20
Partner	Koaigimachi3	Gumma	Container	16
Arealink	Odawara Kuno	Kanagawa	Container	28
Arealink	Iwatsuki Minamihirano4	Saitama	Container	29
Arealink	Fujisawa Takakura2	Kanagawa	Container	43
Arealink	Kitakami Hondori	Iwate	Container	30
Arealink	Morioka Sambonyanagi	Iwate	Container	36
Arealink	Sakaide Shiroganecho	Kagawa	Container	28
Arealink	Musashimurayama Shimmei	Tokyo	Container	37
Partner	Maebashi Mikawamachi	Gumma	Container	21
Arealink	Hachioji Utsukimachi	Tokyo	Container	34
Arealink	Kesennuma Nainowaki	Miyagi	Container	26
Arealink	Tamaku Suge	Kanagawa	Container	41
Arealink	Kamisato Jimboharamachi	Saitama	Container	38
Arealink	Okazaki Doicho	Aichi	Container	37
Arealink	Toyohashi Muro2	Aichi	Container	21
Arealink	Hitachi Aidacho	Ibaraki	Container	33
Arealink	Nishikawaguchi2	Saitama	Container	24
Arealink	Koshigaya Gamo2	Saitama	Container	16

Arealink	Niigata Akihaku Kitakami	Niigata	Container	29
Arealink	Yasu Koshinohara	Shiga	Container	17
Arealink	Morioka Mitake	Iwate	Container	36
Arealink	Akita Soegawa	Akita	Container	33
Arealink	Urawa Segasaki	Saitama	Container	34
Arealink	Akishima Fukujimacho	Tokyo	Container	39
Arealink	Hadano Tokawa	Kanagawa	Container	30
Arealink	Yokohama Hongocho	Kanagawa	Container	51
Arealink	Moriyama Shimonogo	Shiga	Container	18
Arealink	Gifu Akanabe	Gifu	Container	18
Partner	TRUNK Mi Kachidoki	Tokyo	Indoor Storage Unit Type	174
Partner	Happy Storage Koriyama Asahi	Fukushima	Indoor Storage Unit Type	16
Partner	Contract with JR East Urban Development Corporation ※For the details, please see the attachment.	Tokyo, etc.	Container／Indoor Storage Unit Type	1,964

※Partner: Facilities managed by Arealink through contract with existing self-storage providers nationwide

■ Plan of Newly Opened and Actual

Cumulative total of 6,892 units (Newly Opened: 6,857 units, Expansion of existing facilities 35 units) opened by April 2025.

Store Opening Scheme	FY12/25	
	Plan	Actual
Arealink	10,000	3,596 (35)
Partner	5,000	3,296
Cumulative total	15,000	6,892 (35)

※Figures in parentheses are the number of units from expansion of existing locations.

■ Closed April 2025

2 facilities 121 units

Facilities	Location	Type	Units
Noda Shimocho	Chiba	Container	48
Edogawa 6chome	Tokyo	Container	73

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.

■ Attachment

Contract with JR East Urban Development Corporation
61 facilities 1,964 units

Facilities	Location	Type	Units	Facilities	Location	Type	Units
【Nando】Musashishinjo Rental Nando	Kanagawa	Container	8	【Nando】Funado Daisan Rental Nando	Tokyo	Container	17
【Nando】Rental Monoki Masago	Chiba	Container	20	【Nando】Funado Daiyon Rental Nando	Tokyo	Container	10
【Nando】Rental Monoki Irifune	Chiba	Container	56	【Nando】Funado Dairoku Rental Nando	Tokyo	Container	25
【Nando】Suijimmori Nishi Nando	Tokyo	Container	34	【Nando】Funado Rental Nando	Tokyo	Container	31
【Nando】Suijimmori Higashi Daiichi Nando	Tokyo	Container	42	【Nando】Daigo Funado Rental Nando	Tokyo	Container	44
【Nando】Shimmatsudo 4chome Rental Nando	Chiba	Container	33	【Nando】Nishikameari Nando	Tokyo	Container	62
【Nando】Suijimmori Higashi Daisan Nando	Tokyo	Container	20	【Nando】Etchujima Nando	Tokyo	Container	52
【Nando】Shimmatsudo Rental Nando	Chiba	Container	23	【Nando】Koenj-Street Nando	Tokyo	Container	1
【Nando】Ichikawa Higashi DaiichiNando	Chiba	Container	71	【Nando】Koenji Nishi Nigo Nando	Tokyo	Container	21
【Nando】Motoyawata Nishi Daisan Nando	Chiba	Container	36	【Nando】Koenji Nishi Sango Nando	Tokyo	Container	7
【Nando】Koiwa Higashi Nando	Tokyo	Container	44	【Nando】Mabashi Nishi Nando	Tokyo	Container	15
【Nando】Shimosanakayama Nishi Daini Nando	Chiba	Container	21	【Nando】Koenji Nishi Gogo Nando	Tokyo	Container	4
【Nando】Nakayama Higashi Daini Nando	Chiba	Container	60	【Nando】Asagaya Nishi Nigo Nando	Tokyo	Container	97
【Nando】Kawagishi Nando	Saitama	Container	6	【Nando】Asagaya Nishi Sango Nando	Tokyo	Container	105
【Nando】Nishibori Daini Nando	Saitama	Container	41	【Nando】Asagaya Nishi Sango Hidari Nando	Tokyo	Container	17
【Nando】Urawa Nishibori Nando	Saitama	Container	46	【Nando】Takahara Nando	Tokyo	Container	9
【Nando】Saidaidori Kita Nando	Saitama	Container	48	【Nando】Takahara Kokakyo Nando	Tokyo	Container	19
【Nando】Kitayono Nando	Saitama	Container	42	【Nando】Daisan Kamiogi Koka Nando	Tokyo	Container	22
【Nando】Nishibessho Nando	Saitama	Container	12	【Nando】Futatsuka Nando	Tokyo	Container	50
【Nando】Shikatebukuro Nando	Saitama	Container	22	【Nando】Daiichi Nishiogikubo Migi Nando	Tokyo	Container	11
【Nando】Nakadori Nando	Saitama	Container	20	【Nando】Daiichi Nishiogikubo Hidari Nando	Tokyo	Container	6
【Nando】Bessho Daiichi Nando	Saitama	Container	26	【Nando】Itsukaichikaido Higashi Nando	Tokyo	Container	28
【Nando】Osato Nando	Saitama	Container	32	【Nando】Kasairinkaikoen Nando	Tokyo	Container	4
【Nando】Musashiurawa Ekimae Nando	Saitama	Container	4	【Nando】Maebashi Kotakata Rental Nando	Gumma	Container	15
【Nando】Ainotani Daisan Nando	Saitama	Container	26	【Nando】Trunk room UtaseII	Chiba	Indoor Storage Unit Type	39
【Nando】Ainotani Nando	Saitama	Container	22	【Nando】Trunk room Utase	Chiba	Indoor Storage Unit Type	20
【Nando】Minamiurawa 2chome Nando	Saitama	Container	7	【Nando】Trunk room Urayasu	Chiba	Indoor Storage Unit Type	124
【Nando】Mizubuka Daini Nando	Saitama	Container	27	【Nando】Trunk room Gyoda	Chiba	Indoor Storage Unit Type	19
【Nando】Nishikameido 4chome Rental Nando	Tokyo	Container	15	【Nando】Trunk room Kashiwai	Chiba	Indoor Storage Unit Type	36
【Nando】Ukim Rental Nando	Tokyo	Container	45	【Nando】Trunk room Koiwa	Tokyo	Indoor Storage Unit Type	120
【Nando】Funado Daini Rental Nando	Tokyo	Container	25				