



July 4th, 2025

To Whom It May Concern

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Representative: Yoshika Suzuki
President and CEO
(Securities Code: 8914, TSE Standard section)
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Monthly Data June 2025

■ Status of Hello Storage Facilities at end- June 2025

2025	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	111,331	112,495	113,416	116,648	117,595	118,639						
Units in use	94,813	95,645	97,134	98,708	98,585	98,661						
Utilization Rate	85.16	85.02	85.64	84.62	83.83	83.16						
Existing Facilities Utilization Rate	89.72	89.74	90.45	90.43	89.85	89.74						
New Facilities Utilization Rate	44.86	47.60	51.01	50.89	50.91	49.89						

*New facilities are locations opened during and after the previous fiscal year. For FY12/25, new facilities are those opened during FY12/24 and FY12/2025.

■ Change over the Last Five Years

	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6	2024.12	2025.6
Total Units	97,885	97,836	97,784	97,657	98,581	99,677	101,379	104,812	110,442	118,639
Units in use	78,958	81,583	83,960	85,504	88,092	88,907	89,509	91,859	94,883	98,661
Utilization Rate	80.66	83.39	85.86	87.56	89.36	89.20	88.29	87.64	85.91	83.16
Existing Facilities Utilization Rate	82.17	84.03	86.72	88.46	90.73	90.96	91.10	91.25	90.90	89.74
New Facilities Utilization Rate	65.10	64.78	67.54	56.58	60.81	53.92	57.01	51.88	55.95	49.89

- Existing Facilities: The utilization rate remains high.
- New Facilities: The utilization rate is gradually increasing, although the pace of store openings is accelerating.

Reference: Monthly Data June 2024,

Existing Facilities Utilization Rate : 91.25%

New Facilities Utilization Rate : 51.88%

■ Newly Opened June 2025

33 facilities 1,408 units

(New units: 28 facilities 987 units, New units through the partner system 5 facilities 421 units)

Store Opening Scheme	Facilities	Location	Type	Units
Arealink	Hachiken 9jonishi	Hokkaido	Container	13
Arealink	Sapporo Kita21jo	Hokkaido	Container	40
Arealink	Nakaotai	Aichi	Container	36
Arealink	Mino Ina	Osaka	Container	87
Arealink	Nagaokakyo Kotari	Kyoto	Container	28
Arealink	Setagaya Kamata	Tokyo	Container	66
Arealink	Ayase Kamitsuchidana2	Kanagawa	Container	30
Arealink	Sagamihara Minamiku Asamizodai3	Kanagawa	Container	73
Arealink	Fuji Sengenhoncho	Shizuoka	Container	31
Arealink	Kawasaki Oda	Kanagawa	Container	34
Arealink	Daito Nozaki	Osaka	Container	16
Arealink	Yamatokoriyama Yanagi	Nara	Container	28
Arealink	Numazu Midorigaoka2	Shizuoka	Container	23
Arealink	Kumamoto Ueki	Kumamoto	Container	34
Arealink	Kasukabe Komejima	Saitama	Indoor Storage Unit Type	42
Arealink	Kamagaya Kunugiyama2	Chiba	Container	27
Arealink	Ichikawa Tajiri3	Chiba	Container	63
Arealink	Shimizu Kitayabecho	Shizuoka	Self-Storage Mini	49
Arealink	Nonoichi Hakusan	Ishikawa	Container	15
Arealink	Kofu Tokugyo	Yamanashi	Container	28
Arealink	Hamura Tamagawa	Tokyo	Container	28
Arealink	Kumamoto Mashiki Inter	Kumamoto	Container	25
Arealink	Chiharadaiminami	Chiba	Container	24
Arealink	Nodashi Nakazato2	Chiba	Container	24
Arealink	Tsuyama Fushimicho	Okayama	Container	28
Arealink	Iruma Koyata	Saitama	Container	20
Arealink	Matsuyama Yamanishicho	Ehime	Container	39
Arealink	Shiba 4chome	Tokyo	Indoor Storage Unit Type	36

Partner	MONOBOX Tachikawa supported by Hello Storage	Tokyo	Indoor Storage Unit Type	178
Partner	MONOBOX Tokiwadai supported by Hello Storage	Tokyo	Indoor Storage Unit Type	108
Partner	MONOBOX Kitasuna supported by Hello Storage	Tokyo	Indoor Storage Unit Type	81
Partner	Kumagaya Jurokken	Saitama	Indoor Storage Unit Type	18
Partner	Happy Storage Utsunomiya Kamiozo	Tochigi	Indoor Storage Unit Type	36

※Partner : Facilities managed by Arealink through contract with existing self-storage providers nationwide

■ Plan of Newly Opened and Actual

Cumulative total of 9,446 units (Newly Opened: 9,300 units, Expansion of existing facilities 146 units) opened by June 2025.

Store Opening Scheme	FY12/25	
	Plan	Actual
Arealink	10,000	5,424 (146)
Partner	5,000	4,022
Cumulative total	15,000	9,446 (146)

※Figures in parentheses are the number of units from expansion of existing locations.

■ Closed June 2025

1 facilities 44 units

Facilities	Location	Type	Units
Takahama Sawataricho	Aichi	Container	44

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.