

To Whom It May Concern

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 President and CEO
 (Securities Code: 8914, TSE Standard section)
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Monthly Data January 2026

■ Status of Hello Storage Facilities at end- January 2026

2026	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	125,741											
Units in use	101,396											
Utilization Rate	80.64											
Existing Facilities Utilization Rate	86.84											
New Facilities Utilization Rate	42.29											

*Existing Facilities Utilization Rate

Starting in January 2026, facilities opened between January and December 2024 have transitioned into the existing portfolio. Many of these facilities are in their launch phase, and their inclusion in the denominator has temporarily diluted the overall utilization rate of the

*New Facilities Utilization Rate

Starting in January 2026, facilities opened after January 2025 will be included. The accelerated expansion beginning in fiscal year 2025 has resulted in a large proportion of facilities in their launch phase, which is weighing down the overall utilization rate. The utilization rates for individual facilities themselves remain solid.

*Status of Arealink Facilities (excluding Partner) at the end of January 2026

Total Units : 117,182 , Units in use : 95,387

Utilization Rate : 81.40% , Existing Facilities Utilization Rate : 86.99% , New Facilities Utilization Rate : 34.98%

*Reference: Monthly Data January 2025,

Existing Facilities Utilization Rate : 89.72% New Facilities Utilization Rate: 44.86%

■ Change over the Last Five Years

	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6	2024.12	2025.6	2025.12
Total Units	97,836	97,784	97,657	98,581	99,677	101,379	104,812	110,442	118,639	125,076
Units in use	81,583	83,960	85,504	88,092	88,907	89,509	91,859	94,883	98,661	101,445
Utilization Rate	83.39	85.86	87.56	89.36	89.20	88.29	87.64	85.91	83.16	81.11
Existing Facilities Utilization Rate	84.03	86.72	88.46	90.73	90.96	91.10	91.25	90.90	89.74	88.98
New Facilities Utilization Rate	64.78	67.54	56.58	60.81	53.92	57.01	51.88	55.95	49.89	52.11

■ Newly Opened January 2026

32 facilities 1,116 units

(Arealink: 32 facilities 1,116 units)

Store Opening Scheme	Facilities	Location	Type	Units
Arealink	Kyoto Saiin2	Kyoto	Container	108
Arealink	Narashino Tsudanuma 5chome	Chiba	Container	40
Arealink	Settsu Senriokahigashi	Osaka	Container	44
Arealink	Amagasaki Nagasu-higashidori	Hyogo	Container	27
Arealink	Okudo6	Tokyo	Container	72
Arealink	Asahishi I	Chiba	Container	25
Arealink	Saitama Minaminakano	Saitama	Container	27
Arealink	Nishinomiya Uedanakamachi	Hyogo	Container	59
Arealink	Onojo Otoganaohigashi	Fukuoka	Container	45
Arealink	Okayama Kitaku Hirata	Okayama	Container	32
Arealink	Amagasaki Doicho	Hyogo	Container	37
Arealink	Kanazawa Masuizumi	Ishikawa	Container	24
Arealink	Natori Iinozaka	Miyagi	Container	37
Arealink	Tsurugashima Sunenoricho2	Saitama	Container	38
Arealink	Hirano Nagayoshi-kawanabe2	Osaka	Container	16
Arealink	Tsuchiura Arakawaokinishi2	Ibaraki	Container	24
Arealink	Shiraoka Nishi	Saitama	Container	29
Arealink	Yaizu Ishizuminatocho	Shizuoka	Container	23
Arealink	Tajimi Ikedaicho	Gifu	Container	28
Arealink	Hiroshima Miiri	Hiroshima	Container	28
Arealink	Wakayama Sakaedani	Wakayama	Container	37
Arealink	Midoriku Oneyama	Aichi	Container	31
Arealink	Kumanocho Kawasumi	Hiroshima	Container	31
Arealink	Nara Kitanagaicho	Nara	Container	18
Arealink	Hitachi Sakuragawacho	Ibaraki	Container	24
Arealink	Iyo Shimoagawa	Ehime	Container	31

Arealink	Aoiku Higashichiyoda	Shizuoka	Container	25
Arealink	Fujinomiyashi Nishimachi	Shizuoka	Container	19
Arealink	Matsudo Kawarazuka2	Chiba	Container	27
Arealink	Matsumotoshi Idegawa	Nagano	Container	30
Arealink	Shinjuku Shimomiyabicho	Tokyo	Indoor Storage Unit Type	37
Arealink	Niiza Katayama2	Saitama	Self-Storage Mini	43

※Partner: Facilities managed by Arealink through contract with existing self-storage providers nationwide

■ Plan of Newly Opened and Actual

Cumulative total of 1,147 units

(Newly Opened: 1,116 units, Expansion of existing facilities: 31 units) opened by January 2026.

Store Opening Scheme	FY12/25		FY12/26		
	Plan	Actual	Plan	Plan (Adjusted)	Actual
			(Announced on February 14, 2025)	*FY2025 over-plan adjusted	
Arealink	10,000	11,694 (294)	13,000	1,694	11,306
Partner	5,000	5,060 (38)	5,000	60	4,940
Cumulative total	15,000	16,754 (332)	18,000	1,754	16,246
					1,147 (31)

※The FY2026 plan has been adjusted to reflect the fact that FY2025 results exceeded the original plan.

There is no change to the final FY2026 year-end plan (18,000).

※Figures in parentheses are the number of units from expansion of existing facilities.

■ Closed January 2026

3 facilities 114 units

Facilities	Location	Type	Units
Soka Nishimachi	Saitama	Container	47
Hirakata Deyashikil1	Osaka	Container	18
Ayase1	Tokyo	Container	49

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.